Occupational Projections and Training Data

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Chapter IV. Estimating Occupational Replacement Needs

Information about projected job openings by occupation—openings resulting from employment growth or the need to replace workers who leave an occupation—has many important applications. For example, students and vocational counselors use this information to make career choice decisions; planners of training programs use it to develop education policies; and personnel specialists use it to plan their recruiting efforts. The Bureau of Labor Statistics (BLS) has provided information on employment growth biennially through its occupational outlook program for more than 50 years and, in 1992, resumed estimating job openings resulting from replacement needs.

After completing a comprehensive research effort, BLS researchers concluded that two definitions and two estimates of separations were needed to provide appropriate replacement needs information for different users. The first type of estimate, *total separations*, measures all individuals who leave their occupation. The second, *net separations*, measures the net movements of new and experienced workers into and out of occupations. As discussed below, both measures of separations use data from the Current Population Survey (CPS). After developing historical total and net separation rates, BLS calculates projected total and net replacement rates are used to estimate future total and net replacement needs for each occupation in the employment matrix.

Concepts and definitions

During the past several decades, a variety of concepts have been used to calculate estimates of occupational replacement needs and job openings. These different concepts result in significantly different estimates of separations for the same occupation that often have confused users of the information. This section briefly summarizes the concepts currently used by BLS to calculate replacement needs data. Figure 1 illustrates the differences between total and net separations.

Total separations. Total separations identify the flow of individuals leaving an occupation, for any reason whatsoever, without regard to persons entering the occupation. Total separations are the larger measure of separations. During a given period, individuals may leave an occupation for a variety of reasons, and must be replaced. Some become employed in a different occupation as a result of a promotion, a desire to change careers, the loss of an existing job, the need for a different job while attending school or training or caring for family, or some other reason. Oth-

ers who leave an occupation stop working altogether because they retire, desire more time for leisure or for an extended vacation, assume family responsibilities, return to school, move out of the geographic area, or become ill, or for some other reason. If employment in an occupation is to increase or remain the same, those individuals who left the occupation must be replaced. In most cases, total occupational separations are thus replacement needs and a source of job openings. If employment is declining, however, occupational separations exceed replacement needs by the amount of decline in employment because some persons who leave the occupation are not replaced. (Individuals who change employers but remain employed in the same occupation—events often referred to as "turnover"—are not included in counts of replacement needs because job changes by these individuals have no impact on the number of openings for persons wishing to enter an occupation.)

Net separations. Net separations summarize movements of workers into and out of an occupation over a specific period. If employment is not declining, net separations approximate the number of persons who permanently leave an occupation: they quantify the need for new entrants and, if training is required, identify minimum training requirements

Employment data, by age, for two points in time are used to estimate net separations. For example, occupational employment, by age, is prepared for a base year and for a second year 5 years later. Employment figures for each age group in the base year are then compared with employment figures for the group that is 5 years older. For example, in a given occupation, employment in the base year for the 55- to 59-year-old group is compared with employment in the second year for the 60- to 64-year-old group. If employment has increased from the base-year group to the older, second-year group, then the increase measures net entrants into the occupation for the secondyear group, and net separations from the occupation for that group are zero. If, instead, employment has declined across the two groups, the decline is recorded as net separations from that occupation for the second age group. The total net separations from the occupation in question are then the sum of the net separations from that occupation for all age groups.

It is important to note that, within any age group, individuals may have done any of the following to stop being included in employment data for the area: Left the occupation and started working in another occupation, stopped

working altogether, or left the region. Similarly, individuals entering the occupation in an area may have been working in another occupation, may not have been working at all, or may have come from another region. The change measured over the period in question thus reveals only whether there were more or fewer entrants than separations, and tells nothing about the numbers of total entrants, total separations, or any of their components. That is, the change indicates whether the size of the original age group increased or decreased, but it indicates nothing about the specific actions of individuals making up the group.

Replacement needs. In developing estimates of replacement needs, the distinction between total and net separations and replacement needs pertaining to an occupation must not be overlooked. When employment in an occupation remains the same or increases over a given period, replacement needs equal separations. Conversely, when employment declines, replacement needs are less than separations because some individuals leaving an occupation are not replaced.

During a period when employment in an occupation declines, total separations will be greater than they would be if employment were increasing because more individuals lose their jobs. Net separations would be greater not only because more individuals leave, but also because fewer enter the occupation. A decline in employment represents individuals who left an occupation and were not replaced; therefore, replacement needs during a time of declining employment are determined by reducing observed separations by the decline in employment.

Although it is conceptually possible that employment could decline to zero, the possibility is remote, especially with national data. In such an unlikely scenario, separations would equal the previous number of employees because all lost their jobs, and replacement needs would be zero (replacement needs = separations - employment decline = 0). During periods of employment decline, displaced workers are available to reenter the occupation later, and thus may reduce the need to train additional workers.

Developing measures of total separations

All individuals who leave an occupation—those who transfer to another occupation or who stop working for any reason—must be included in a measure of total separations. Producing such a measure requires longitudinal data that include information about individuals at two points in time. During the late 1970s, BLS researchers developed a procedure for using CPS data to estimate the total number of job openings arising from workers who leave their occupation between two points in time that are 1 year apart. Annual data are preferable to data with other periodicities because most data on training program completions are compiled on an annual basis. Annual total separation data thus facilitate analyses of occupational supply and demand.

The method of measuring total separations entailed using computer records to track the same individuals in the

CPS over a 1-year period. Matched data, from August 1998 to August 1999 through July 1999 to July 2000, were created for each of the 12 months and were combined. Use of data from the matched sample permitted changes in an individual's employment status and occupation to be tabulated. Next, the matched data dealing with changes in labor force status were merged with data on February 1999-2000 occupational transfers that were collected in the February 2000 CPS supplement.

An excessively large estimate of occupational transfers in matched CPS data occurs because, over time individuals may respond differently to the same CPS question about their occupation, responses may be recorded differently by interviewers collecting the data, or recorded information may be interpreted and coded differently by persons preparing files for computer processing. All these actions result in a different occupation being recorded in the second year when, in fact, no change of occupation occurred.

Combining 1999-2000 matched CPS data and occupational transfer data from the February 2000 CPS yields merged data that provide a composite description of movements into, out of, and between occupations over two points that are 1 year apart. The resulting merged data identify the numbers and types of separations and the characteristics of workers who change occupations, become unemployed, or leave the labor force.

Total separations data for occupations with fewer than 50,000 employees in 2000 were judged unreliable because of the limited number of observations in the sample. Data for the remaining occupations were examined individually and, if data identifying specific reasons for leaving the occupation appeared suspect, another detailed occupational group was selected to serve as a proxy and provide substitute data.

The CPS is conducted primarily to obtain current data on the labor force status of individuals, rather than data that measure changes over time. As a result, there are significant limitations to the data that describe change. The CPS is a household survey that collects data from persons living at specific addresses. One limitation to the matched sample is that information can be developed only from the responses of individuals who do not change their residence. Movers tend to change their labor force status more than do nonmovers; hence, the separation rates are biased downward because movers are not included. Separation rates also are biased downward because the CPS excludes individuals who die between surveys.

By contrast, response and coding errors bias the separation rates upward. For example, if employed persons were incorrectly classified as not being in the labor force during the second survey, the matched data would indicate movement where none occurred. Although the net effect of the various biases on the movements is not known, their various impacts are offsetting and not concentrated by occupation.

It must be emphasized that total separation rates developed from merged CPS data are not measured rates based on

longitudinal data about individuals, but rather are a composite estimate of movements from occupations based on CPS data from two distinct sources. However, the rates are occupation-specific and are extremely valuable for describing the labor market

Developing measures of net separations

Changes in age groups over a 5-year period provide a comprehensive measure of occupation-specific net separations. When the size of a group increases, a measure of net entrants is recorded; when it declines, net separations are identified. changes in an age group capture the net effect of transfers into and out of occupations, immigration, and emigration, as well as labor force entries and separations, including deaths. A 5-year period was chosen so as to reduce the impact of cyclical variations that might affect comparisons made over shorter period. a Estimates for other periods can be developed, however. Estimates also can be developed for industry, educational level, sex, and a

variety of other demographic variables. This new "cohort" technique thus becomes a powerful tool for analyzing labor market changes.

Employment estimates for appropriate age groups, by occupation, were developed for 1992-97, 1993-98, 1994-99, and 1995-2000. Initially, several hundred thousand records containing information on occupation, age, and many other characteristics for all employed persons in 1992 were combined, and occupational employment by age group was tabulated. The process was repeated to obtain estimates for desired age groups in 1997. To increase the sample size and reduce cyclical fluctuations, estimates for the age groups for which 1992 employment was tabulated also were developed for 1993, 1994, and 1995, and estimates for the age groups used in 1997 were developed for 1998, 1999, and 2000. Data on employment by occupation, by age group, were then averaged and used to prepare the estimates presented in this chapter. To simplify the presenta-

Table 7. Net separations for registered nurses and for waiters and waitresses, by age group, 1995-2000

(Numbers in thousands)

| 1995 employmen | t ¹ | 2000 em | ployment ² | Net | Net | Separation rate, |
|------------------------|----------------|---------|-----------------------|----------------------|---------------------------|------------------------|
| Age | Number | Age | Number | Change, 1995-2000 | separations, 1995-2000 | 1995-2000 (percent) |
| Registered nurses | | | | | | |
| 16-99 | 1,902 | | 2,088 | 186 | 140 | 7.4 |
| 10 00 | 1,002 | 16-20 | 2,000 | 1 | 140 | 7 |
| 16-19 | 1 | 21-24 | 59 | 58 | 0 | 0 |
| 20-24 | 67 | 25-29 | 207 | 140 | 0 | 0 |
| 25-29 | 204 | 30-34 | 266 | 62 | 0 | 0 |
| 30-34 | 296 | 35-39 | 327 | 31 | 0 | 0 |
| 35-39 | 377 | 40-44 | 411 | 34 | 0 | 0 |
| 40-44 | 343 | 45-49 | 341 | -3 | 3 | 0.8 |
| 45-49 | 249 | 50-54 | 225 | -24 | 24 | 9.5 |
| 50-54 | 173 | 55-59 | 142 | -32 | 32 | 18.2 |
| 55-59 | 108 | 60-64 | 73 | -35 | 35 | 32.2 |
| 60-64 | 59 | 65-69 | 24 | -35 | 35 | 59.1 |
| 65-69 | 18 | 70-74 | 9 | -8 | 8 | 48.3 |
| 70-74 | 5 | 75-79 | 2 | -3 | 3 | 58.3 |
| 75-99 | 2 | 80-99 | 1 | -1 | 1 | 34.6 |
| Waiters and waitresses | | | | | | |
| 16-99 | 1,414 | _ | 1,411 | -3 | 451 | 31.9 |
| | | 16-20 | 393 | 393 | | |
| 16-19 | 237 | 21-24 | 292 | 55 | 0 | 0 |
| 20-24 | 412 | 25-29 | 205 | -208 | 208 | 50.3 |
| 25-29 | 213 | 30-34 | 136 | -78 | 78 | 36.4 |
| 30-34 | 181 | 35-39 | 130 | -51 | 51 | 28.3 |
| 35-39 | 138 | 40-44 | 93 | -45 | 45 | 32.4 |
| 40-44 | 78 | 45-49 | 59 | -19 | 19 | 24.5 |
| 45-49 | 55 | 50-54 | 43 | -12 | 12 | 21.6 |
| 50-54 | 42 | 55-59 | 24 | -17 | 17 | 41.6 |
| 55-59 | 25 | 60-64 | 20 | -5 | 5 | 19.6 |
| 60-64 | 21 | 65-69 | 10 | -11 | 11 | 53.0 |
| 65-69 | 9 | 70-74 | 5 | -4 | 4 | 46.4 |
| 70-74 | 2 | 75-79 | 1 | 0 | 0 | 25.0 |
| 75-99 | 2 | 80-99 | 1 | -1 | 1 | 47.3 |
| | | I | 1 | | | |

¹1995 data are averages of 1992, 1993, 1994, and 1995.

tion, all references to 1995 data represent averages for 1992, 1993, 1994, and 1995, and references to 2000 data represent averages for 1997, 1998, 1999, and 2000.

In most occupations, net leavers occur only in the older age groups, usually above age 45. This pattern typically describes individuals leaving in large numbers to retire. A different pattern displayed in some occupations is the vast majority of all net separations taking place in the youngest age groups. In this case, large numbers of workers probably obtained employment in the occupation when they first entered the workforce. When they were ready to begin full-time jobs, or when they qualified for higher paying jobs, they transferred to another occupation. In both patterns, the net separations quantify the number of persons who permanently left the occupation. Table 7 shows these different patterns, and also illustrates how net separations for registered nurses and for waiters and waitresses were calculated.

² 2000 data are averages of 1997, 1998, 1999, and 2000.

Table 8. Net separations in selected teaching occupations, by age group, 1995-2000

| | Number | | | | | | Ag | e grou | р | | | | | |
|--------------------------------------------|-------------------|----|----|----|----|----|----|--------|----|----|----|----|----|----|
| Current Population Survey | employed. | 16 | 20 | 25 | 30 | 35 | 40 | 45 | 50 | 55 | 60 | 65 | 70 | 75 |
| occupation | 1995 ¹ | to | to | to | to | to | to | to |
| | 1995 | 19 | 24 | 29 | 34 | 39 | 44 | 49 | 54 | 59 | 64 | 69 | 74 | 79 |
| Teachers, except college and university | 4,211 | 0 | 0 | 0 | 0 | 0 | 0 | 39 | 85 | 98 | 66 | 22 | 6 | 7 |
| Teachers, prekindergarten and kindergarten | 478 | 0 | 0 | 0 | 0 | 0 | 7 | 5 | 0 | 5 | 5 | 2 | 1 | 1 |
| Teachers, elementary school | 1,636 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 44 | 43 | 29 | 7 | 1 | 2 |
| Teachers, secondary school | 1,178 | 0 | 0 | 0 | 0 | 0 | 3 | 26 | 46 | 39 | 21 | 5 | 1 | 1 |
| Teachers, special education | 274 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 4 | 3 | 1 | 0 | 0 |
| Teachers, n.e.c. ² | 646 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 9 | 8 | 3 | 2 |

¹ 1995 data are averages of 1992, 1993, 1994, and 1995.

In table 7, employment data by age group for registered nurses and for waiters and waitresses in 1995 are compared with corresponding data for a 5-year-older group in 2000. For example, the number of registered nurses aged 20 to 24 in 1995 is compared with the number of registered nurses aged 25 to 29 in 2000, and the difference is calculated. If the difference is positive, more individuals aged 20 to 24 in 1995 entered than left the occupation. Nothing is known about the numbers of persons transferring into the occupation, entering the labor force, immigrating from another country, transferring out of the occupation, leaving the labor force, or leaving the United States. The difference between the two groups simply identifies the amount by which total entrants exceed total leavers. If, by contrast, the difference is negative, more individuals left than entered the occupation. Only a negative difference results in a measure of net separations. Positive differences are recorded as zero net separations for the age group. The separation rate for an age group is calculated by dividing net separations by 1995 employment in the age group. Net separations for all age groups were totaled and divided by total employment in 1995 to obtain the 5-year net separation rate for the occupation.

Table 7 also presents information on the percentage of leavers in each age group for registered nurses and for waiters and waitresses. This measure is calculated by dividing net leavers in the age group by 1995 employment for that age group. Information about the percentage of leavers in each age group is valuable because it permits estimates of net leavers in the future, which will be discussed later.

Because registered nurses and waiters and waitresses are large occupations, the CPS sample provides quite reliable employment data for each age group within them. However, for small occupations, such as actuaries, the sample is too small and the net separation data are unreliable. For example, actuaries have an irregular distribution of net separations among the age groups, and the net separation rate of about 19 percent is inconsistent with rates for other professional and related occupations.

To obtain a separation rate for each detailed CPS occupation, one of two procedures was used when data for an occupation were judged to be unreliable. When a larger detailed occupation had characteristics similar to those of the occupation in question, the larger occupation was chosen as a proxy, and the separation and employment data for the proxy occupation were substituted for the unreliable data and were used to calculate separation rates. When there was no larger detailed occupation with characteristics similar to those of the occupation in question, separation and employment data for a summary occupation group were substituted for the unreliable data.

The procedure for determining separation rates for summary occupations, however, was not as straightforward as that for detailed occupations. Note that, in table 8, no net separations are measured for the summary occupation group, teachers, except college and university, until age 45. Yet, two of the detailed occupations that make up the group, prekindergarten and kindergarten and secondary schoolteachers, exhibit net separations prior to that age. The summary occupation does not register those separations because total net entrants in the other detailed occupations—elementary, special education, and not elsewhere covered teachers-exceeded the total of net separations among prekindergarten and kindergarten and secondary schoolteachers. To exclude the measure of net separations from the summary occupation, however, would result in an understatement of separations from detailed occupations. To overcome this limitation, net separations in each age group for summary occupations were calculated by totaling the net separations for each detailed occupation in that age group. Thus, the net separation data for each age group for the summary occupation group, teachers, except college and university, in table 9 is the sum of the data measured for prekindergarten and kindergarten, elementary, secondary, special education, and not elsewhere covered teachers. (Because unrounded data are used, the totals shown may not be the sum of the data for detailed occupations.)

Projected replacement rates

Thus far, all information presented about separations has been descriptive and retrospective; that is, it has described what occurred in the past. The BLS employment projections program, however, focuses on future opportunities, a purpose that requires projections of employment change and, in addition, projections of replacement needs due to total and net separations.

² n.e.c. = not elsewhere classified.

Table 9. Net separations in selected teaching occupations, adjusted summary occupation, by age group, 1995-2000

| | Number | | | | | | Ag | e grou | ıp | | | | | |
|--------------------------------------------|-------------------|----|----|----|----|----|----|--------|----|----|----|----|----|----|
| Current Population Survey | employed. | 16 | 20 | 25 | 30 | 35 | 40 | 45 | 50 | 55 | 60 | 65 | 70 | 75 |
| Occupation | 1995 ¹ | to | to | to | to | to | to | to |
| | 1995 | 19 | 24 | 29 | 34 | 39 | 44 | 49 | 54 | 59 | 64 | 69 | 74 | 79 |
| Teachers, except college and university | 4,211 | 0 | 0 | 0 | 0 | 0 | 10 | 51 | 92 | 98 | 66 | 22 | 6 | 7 |
| Teachers, prekindergarten and kindergarten | 478 | 0 | 0 | 0 | 0 | 0 | 7 | 5 | 0 | 5 | 5 | 2 | 1 | 1 |
| Teachers, elementary school | 1,636 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 44 | 43 | 29 | 7 | 1 | 2 |
| Teachers, secondary school | 1,178 | 0 | 0 | 0 | 0 | 0 | 3 | 26 | 46 | 39 | 21 | 5 | 1 | 1 |
| Teachers, special education | 274 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 4 | 3 | 1 | 0 | 0 |
| Teachers, n.e.c. ² | 646 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 9 | 8 | 3 | 2 |

¹ 1995 data are averages of 1992, 1993, 1994, and 1995.

Total replacement rates. Total separation rates for all detailed occupations were developed from merged CPS data for the period 1999-2000. As described earlier, total separation rates from proxy occupations were substituted for those for small occupations when the latter data appeared unreliable. If employment in the occupation in question remained the same or increased from 1999 to 2000, the 1999-2000 total separation rate also was the replacement rate and should be used to estimate replacement needs during a projection period. However, if employment declined, the replacement rate was calculated by subtracting the employment decline from the separations. Total replacement rates were used without adjustment for the 2000-10 projection period. Employment for 2005, the midpoint of the projection period, was multiplied by the annual average replacement rates for the 1999-2000 period to project annual average replacement needs over the period 2000-10. Although labor market conditions affect the replacement rates, attempts to adjust the rates would be fraught with difficulties because not enough is known about how cyclical factors and other labor market conditions affect the rates.

Net replacement rates. To develop a net separation rate for an occupation, employment figures for that occupation in a given age group in 1995 were compared with employment in the occupation in 2000 for a group that was 5 years older. (As noted earlier, data for 1995 actually consist of the average of data for 1992, 1993, 1994, and 1995, and data for 2000 consist of the average for 1997, 1998, 1999, and 2000.) If employment for the group increased, no net separations occurred, and separations were recorded as zero. If employment declined, the number was recorded as net separations for that age group. The 5-year net separation rate for the age group was calculated by dividing the number of net separations by employment in 1995. (See table 7.) The 5-year net separation rates for 1995-2000 for each age group could then be applied to employment in future years to obtain a projection of net separations. Excluded from these projections are the replacement needs attributable to those entering the occupation within the projection period.

Between 1995 and 2000, employment in most occupations increased or remained the same. It should also be

noted that the 1995-2000 net separation rates, by age, were used without adjustment to estimate replacement needs during the projection period. If employment declined, however, one of several adjustments to the age-specific separation rates was used to obtain a replacement rate that reduced the occupational separation rate by the rate of decline in employment. When the employment decline was less than the number of net separations among persons aged 16 to 49 in 1995, the number of net separations for that age group was reduced by the employment decline. The decline was distributed in proportion to the number of net separations in each age subgroup of the group aged 16 to 49. This technique was the one most frequently used; it confines the adjustments to the ages most affected by adverse economic conditions. Older workers are more likely to remain employed until they retire. In most of the remaining cases, the net separations were reduced in a like fashion for persons aged 16 to 54 or persons aged 16 to 65, depending on the distribution of net separations in the occupation and the amount by which employment declined. Then, the adjusted age-specific rates were used to calculate future net replacement needs for persons employed in 2000.

Showing data for the persons employed as registered nurses in 2000, table 10 illustrates the method for calculating net leavers over the period 2000-10. First, net leavers were calculated for 2000-2005 by multiplying 2000 employment obtained from the CPS for each age group by the replacement rate in 1995-2000 for the same age group. Before net leavers in 2005-10 were calculated, employment in 2005 for each age group was estimated by identifying employment in 2000 for a 5-year-younger age group and subtracting any projected net leavers for the period 2000-2005. For example, table 10 shows the 2005 employment figure for registered nurses aged 55 to 59 to be 184,000. This estimate was arrived at by identifying the 2000 employment figure for nurses aged 50 to 54 (225,000) and subtracting the 41,000 net leavers in 2000-2005 from that age group (discrepancies due to rounding). When employment for each age group for 2005 was developed, the resulting figure was multiplied by the replacement rate for that age group to estimate net leavers for 2005-10. Summing the number of net leavers for each of the 5-year groups provided an estimate of net leavers for the 10-year period 2000-10. Net

² n.e.c. = not elsewhere classified.

leavers over the 10-year projection period 2000-10 were determined by combining estimates for the 5-year periods 2000-2005 and 2005-10. Dividing the net separations for 2000-10 by 10 yielded annual average net separations, which were then divided by 2000 employment to yield an annual average net separation rate.

New entrants—individuals who were younger than age 16 in 2000 but who can be expected to join the group of employed persons after 2000—are not included in the estimate of separations for 2000-10. If they were included, estimates of separations with net transfers in the younger age groups—such as those for waiters and waitresses—would be larger.

Replacement rates based on the Occupational Employment Statistics survey

The preceding sections described procedures for estimating annual average replacement rates of total and net separations for detailed

CPS occupations. To estimate current and projected occupational employment, the BLS projections program uses an employment matrix that is based primarily on data from the Occupational Employment Statistics (OES) survey. The current and projected occupational employment estimates are used to calculate the employment change component of projected job openings. To obtain the replacement needs components of projected total and net job openings, estimates of total and net separations based on the OES survey had to be developed. The procedure required use of total and net separation rates for all detailed occupations based on the OES survey. These rates were developed by (1) iden-

Table 10. Net replacement data for registered nurses, by age group, 2000-10

(Numbers in thousands)

| | 2000 en | nployment ¹ | Net | 2005 employment | Net |
|----------------------------------------------------------------------|---------------------------------------------------|------------------------------------------------|----------------------------------------|-------------------------------------------------|----------------------------------------|
| Age | Number | Replacement rate, 1995-2000 (percent) | replacement needs, 2000-2005 | Number | replacement needs, 2005-10 |
| 16-99 | 2,088 | 7.4 | 183 | _ | 235 |
| 16-19 20-24 25-29 30-34 35-39 40-44 45-49 50-54 | 1 59 207 266 327 411 341 225 | 0 0 0 0 0 0.8 9.5 18.2 | 0 0 0 0 0 3 32 41 | 0 1 59 207 266 327 398 308 | 0 0 0 0 0 3 38 56 |
| 55-59 | 142 | 32.2 | 46 | 184 | 59 |
| 60-64 | 73 | 59.1 | 43 | 96 30 | 57 14 |
| 65-69 70-74 | 24 9 | 48.3 58.3 | 12 5 | 30 12 | 7 |
| 75-99 | 3 | 34.6 | 1 | 4 | 1 |

¹ 2000 data are averages of 1997, 1998, 1999, and 2000.

tifying the CPS occupation or occupations that are equivalent to the detailed OES survey-based occupation, and (2) either using the CPS rate directly or calculating a weighted rate, using OES or CPS employment figures as weights, if the occupation consisted of more than one OES or CPS occupation. Table 11 presents 2000-10 total and net replacement rates for 2000 OES-based matrix occupations and shows 2000-10 annual average total and net replacement needs. Information identifying OES occupations for which CPS equivalent occupational data were replaced with that of a proxy CPS occupation is available from the Division of Occupational Outlook at (202) 691-5703.

Frequently asked questions about replacement data

- Q. Why does BLS compute estimates of both total and net replacement needs data?
- A. A single estimate is not appropriate for all purposes. Vocational guidance counseling, for example, requires information about growth and replacement needs that quantifies all opportunities in the labor market. However, training program planning is better served with information about opportunities for new entrants. Thus, two different estimates are provided.
- Q. Why is the estimate of growth and net replacement needs described as providing a minimum measure of training needs?
- A. In the younger age groups, more individuals are entering than leaving the occupation, and the measure of net separations for that age group is zero. A trained person who dies may require a replacement, but would not be included in net replacement needs estimates. More significantly, not all persons completing training enter the occupation for which they qualify. As a result, more workers must be trained to ensure that the minimum number enter the occupation.
- Q. Do the 2000-10 projected net replacement rates assume that future labor market behavior will not change from past patterns?
- A. Yes, 1995-2000 occupation- and age-specific rates are used in calculating the projected rates. The 1995-2000 rates are applied to projected occupational age-distribution data. The result is an occupation-specific replacement rate that captures the impact of demographic, but not behavioral, changes.
- Q. Are total and net separation rates the same as total and net replacement needs?
- A. In most occupations, yes. If employment declines during the period being examined, however, separations will exceed replacement needs by the employment decline. When employment is declining, not all persons separating from the occupation are replaced.
- Q. Should a projected decline in employment be subtracted from replacement needs to estimate job opportunities?
- A. No! If employment declines, the number of opportunities resulting from growth is zero, with replacement needs constituting the only source. When employment declines, separations increase both because individuals are losing their jobs and, in the case of net separations, because fewer are entering the occupation. Replacement needs—calculated by reducing separations by any decline in employment—should not be further reduced by projected employment declines.
- Q. If employment is declining rapidly, is it possible for replacement needs to be zero?
- A. In the extreme case, yes. For example, assume that, in a limited geographic area, a single firm is the sole employer of tool and die makers. If the firm ceases operations, all tool and die makers in the area will leave the occupation; separations will equal the decline in employment and there are no replacement needs. An analogous situation, though possible, is unlikely to occur at the national level because not all areas of the country share the same market conditions.

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10

| | Total | Re | eplacement i (Percent) | ate | Annual a replaceme 2000 | ent needs, |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------------------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Total, all occupations | 145,594 | 14.3 | 2.4 | 23.7 | 20,858 | 3,453 |
| Management, business, and financial occupations | 15,519 | 9.9 | 1.7 | 17.0 | 1,544 | 265 |
| Management occupations Administrative services managers Advertising, marketing, promotions, public relations, and sales managers Advertising and promotions managers Marketing and sales managers Marketing managers Sales managers | 362 707 100 533 190 | 9.8 8.5 6.4 6.5 6.1 6.1 | 1.6 1.6 1.4 1.4 1.4 1.4 | 16.3 16.3 14.4 14.3 14.4 14.4 14.3 | 1,032 31 45 7 32 12 21 | 172 6 10 1 8 3 5 |
| Public relations managers Agricultural managers Farm, ranch, and other agricultural managers ¹ Farmers and ranchers ¹ | 74 1,462 169 | 9.0 10.9 8.5 11.3 | 1.5 0.6 1.1 0.6 | 15.3 6.4 11.5 5.7 | 7 159 14 146 | 1 9 2 7 |
| Chief executives Computer and information systems managers Construction managers Education administrators Engineering managers Financial managers Food service managers Funeral directors Gaming managers General and operations managers | 313 308 453 282 658 465 32 4 | 8.7 9.0 8.5 7.7 8.5 8.1 11.8 9.2 9.9 9.8 | 3.1 1.7 1.6 2.6 1.6 1.5 1.2 1.7 | 31.4 16.9 16.3 25.9 16.3 15.3 11.8 17.2 18.5 | 48 28 26 35 24 53 55 3 (²) 235 | 17 5 5 12 5 10 6 1 (²) 40 |
| Human resources managers Industrial production managers Legislators Lodging managers Medical and health services managers Natural sciences managers Postmasters and mail superintendents Property, real estate, and community association managers Purchasing managers Social and community service managers Transportation, storage, and distribution managers All other managers | 255 54 68 250 42 25 270 132 128 149 | 6.5 8.5 9.8 11.8 10.7 9.3 9.2 8.9 12.9 9.9 8.5 9.8 | 1.7 1.6 3.1 1.2 1.7 1.8 1.7 1.6 3.1 1.9 1.6 | 17.3 16.3 31.4 11.8 17.2 17.6 17.2 16.3 31.3 18.8 16.3 | 14 22 5 8 27 4 2 24 17 13 13 | 4 4 2 1 4 1 (²) 4 4 2 2 2 |
| Business and financial operations occupations Business operations specialists Agents and business managers of artists, performers, and athletes Buyers and purchasing agents Purchasing agents and buyers, farm products Purchasing agents, except wholesale, retail, and farm products Wholesale and retail buyers, except farm products | 2,841 17 404 20 237 | 10.5 10.4 10.9 10.8 9.8 9.8 12.0 | 1.9 2.0 2.0 2.4 2.0 2.0 3.0 | 18.6 19.8 20.2 23.6 19.8 19.8 30.3 | 522 295 2 44 2 23 18 | 92 56 (²) 10 (²) 5 |
| Claims adjusters, appraisers, examiners, and investigators | 194 | 12.1 12.1 12.1 | 1.1 1.1 1.1 | 11.1 11.1 11.1 | 25 24 2 | 2 (²) |
| transportation ¹ Cost estimators Emergency management specialists Human resources, training, and labor relations specialists Compensation, benefits, and job analysis specialists Employment, recruitment, and placement specialists Training and development specialists Management analysts Meeting and convention planners All other business operations specialists | 211 10 490 87 199 204 501 34 | 6.8 13.1 13.5 9.7 9.7 9.7 9.7 9.9 9.9 | 2.5 2.2 2.9 1.9 1.9 1.9 0.9 1.8 2.5 | 25.5 22.0 28.5 19.3 19.3 19.3 19.3 8.8 18.5 25.4 | 9 28 1 48 8 19 20 50 3 86 | 4 5 (²) 9 2 4 4 4 1 21 |
| Financial specialists | 976 | 10.9 10.3 9.8 | 1.7 1.5 2.8 | 17.0 14.8 28.4 | 230 100 6 | 36 14 2 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement i (Percent) | ate | Annual a replaceme 2000 | ent need |
|--------------------------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Budget analysts | . 70 | 11.7 | 2.0 | 20.0 | 8 | |
| Credit analysts | | 11.7 | 2.0 | 20.0 | 7 | |
| Financial analysts | . 145 | 13.5 | 1.4 | 13.6 | 20 | _ |
| Financial examiners | . 25 | 10.0 | 1.9 | 19.2 | 2 | (²) |
| Insurance underwriters | | 9.9 | 1.5 | 15.2 | 11 | |
| Loan counselors and officers | | 11.7 | 2.0 | 20.0 | 31 | |
| Loan counselors | | 11.7 | 2.0 | 20.0 | 3 | |
| Loan officers Personal financial advisors | | 11.7 14.2 | 2.0 1.2 | 20.0 11.6 | 28 13 | |
| Tax examiners, collectors, and revenue agents | | 7.9 | 2.7 | 26.6 | 6 | |
| Tax preparers | | 11.7 | 2.0 | 20.0 | 8 | |
| All other financial specialists | | 11.7 | 2.0 | 20.0 | 20 | |
| ofessional and related occupations | . 26,758 | 9.4 | 1.9 | 19.4 | 2,505 | 52 |
| Computer and mathematical occupations | | 7.4 | 1.0 | 9.7 | 221 | 2 |
| Computer specialists | | 7.3 | 0.9 | 9.2 | 212 | 2 |
| Computer programmers | | 6.1 | 2.1 | 21.0 | 36 | |
| Computer scientists and systems analysts | | 7.9 | 0.9 | 8.8 | 36 | (²) |
| Computer and information scientists, research | | 7.9 7.9 | 0.9 | 8.8 8.8 | 2 | (-) |
| Computer systems analysts Computer software engineers | | 7.9 | 0.9 0.7 | 6.7 | 34 51 | |
| Computer software engineers, applications | | 7.4 | 0.7 | 6.7 | 28 | |
| Computer software engineers, systems software | | 7.4 | 0.7 | 6.7 | 23 | |
| Computer support specialists | | 7.9 | 0.4 | 4.2 | 40 | |
| Database administrators | | 7.9 | 0.4 | 4.2 | 8 | (²) |
| Network and computer systems administrators | | 7.9 | 0.4 | 4.2 | 18 | ` ′ |
| Network systems and data communications analysts | . 119 | 7.9 | 0.4 | 4.2 | 9 | |
| All other computer specialists | . 203 | 7.9 | 0.9 | 8.8 | 16 | |
| Mathematical science occupations | | 8.6 | 2.3 | 23.0 | 8 | |
| Mathematical scientists and technicians | | 8.6 | 2.4 | 23.6 | 7 | (2) |
| Actuaries | | 8.1 | 1.3 | 12.8 12.8 | (2) | (2) |
| Mathematicians Operations research analysts | · | 8.1 8.8 | 1.3 | 32.2 | 4 | () |
| Statisticians | | 8.1 | 1.3 | 12.8 | 2 | (2) |
| Miscellaneous mathematical science occupations | | 8.1 | 1.3 | 12.8 | (2) | (2) |
| Architecture and engineering occupations | . 2,605 | 6.3 | 2.1 | 20.8 | 165 | |
| Architects, surveyors, and cartographers | | 4.8 | 1.4 | 14.0 | 9 | |
| Architects, except naval | | 3.8 | 0.6 | 5.7 | 5 | |
| Architects, except landscape and naval | | 3.8 | 0.6 | 5.7 | 4 | , 2 |
| Landscape architects | | 3.8 12.2 | 0.6 3.0 | 5.7 30.4 | 1 8 | (²) |
| Surveyors, cartographers, and photogrammetrists | 63 | 12.2 | 3.0 | 30.4 | 1 | (2 |
| Surveyors | 1 1 | 12.2 | 3.0 | 30.4 | 7 | (, |
| All other architects, surveyors, and cartographers | | 12.2 | 0.6 | 5.7 | 1 | (²) |
| Engineers | . 1,465 | 4.5 | 2.0 | 20.0 | 65 | |
| Aerospace engineers | | 4.7 | 3.0 | 29.5 | . 2 | . 0 |
| Agricultural engineers | | 4.7 | 2.2 | 21.8 | (²) | (2) (2) |
| Biomedical engineers | | 6.1 | 2.0 | 19.9 | | (-) |
| Chemical engineers | | 4.7 1.8 | 1.8 1.6 | 17.5 15.6 | 2 4 | |
| Computer hardware engineers | | 5.7 | 1.4 | 14.3 | 3 | |
| Electrical and electronics engineers | I | 4.9 | 1.8 | 18.3 | 14 | |
| Electrical engineers | | 4.9 | 1.8 | 18.3 | 8 | |
| Electronics engineers, except computer | | 4.9 | 1.8 | 18.3 | 6 | |
| Environmental engineers | | 6.1 | 2.0 | 19.9 | 3 | |
| Industrial engineers, including health and safety | | 6.3 | 1.7 | 16.7 | 13 | |
| Health and safety engineers, except mining safety engineers and inspectors Industrial engineers | | 6.3 6.3 | 1.7 1.7 | 16.7 16.7 | 3 10 | |
| - | | | | | | , 2 |
| Marine engineers and naval architects | | 4.7 4.7 | 2.2 | 21.8 21.8 | (2) | (2) |
| | , 55 | 3.2 | 2.9 | 29.3 | 7 | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement r (Percent) | rate | replaceme | average ent needs, 0-10 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Mining and geological engineers, including mining safety engineers Nuclear engineers Petroleum engineers All other engineers | 6 14 9 253 | 4.7 4.7 4.7 6.1 | 2.2 2.2 2.2 2.0 | 21.8 21.8 21.8 19.9 | (²) 1 (²) 15 | (2) (2) (2) (2) 5 |
| Drafters, engineering, and mapping technicians | 944 213 102 41 70 519 21 94 233 43 18 52 58 55 156 | 10.1 11.9 11.9 11.9 9.3 9.3 9.3 9.3 9.3 9.3 9.3 9.3 13.4 | 2.3 3.0 3.0 3.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2 | 23.4 30.3 30.3 30.3 20.2 20.2 20.2 20.2 20.2 | 96 25 12 5 8 48 2 9 22 4 2 5 5 7 | 22 6 3 1 2 10 (²) 2 5 1 (²) 1 2 3 |
| Life, physical, and social science occupations Life scientists Agricultural and food scientists Biological scientists Conservation scientists and foresters Conservation scientists Foresters Medical scientists All other life scientists | 1,164 184 17 73 29 16 12 37 28 | 10.1 6.3 6.9 7.5 6.9 6.9 4.1 4.1 | 2.9 3.2 3.3 3.6 3.3 3.3 2.3 3.6 | 28.9 32.4 32.5 35.9 32.5 32.5 32.5 22.7 35.9 | 118 12 1 5 2 1 1 2 | 34 6 1 3 1 1 (²) |
| Physical scientists | 239 10 7 92 84 8 97 64 25 8 33 | 7.1 6.9 6.9 7.3 7.3 7.3 6.9 6.9 6.9 6.9 | 3.3 3.3 3.1 3.1 3.1 3.3 3.3 3.3 3.3 4.2 | 33.5 32.5 32.5 31.4 31.4 31.4 32.5 32.5 32.5 32.5 42.4 | 17 1 (²) 7 6 1 7 4 2 1 3 | (2) (2) (3) 3 (2) 3 2 1 (2) |
| Social scientists and related occupations Economists Market and survey researchers Market research analysts Survey researchers Psychologists Social scientists, other¹ Urban and regional planners¹ All other social scientists and related workers¹ | 410 22 113 90 23 182 15 30 49 | 11.6 14.9 14.9 14.9 14.9 10.3 10.3 10.3 | 2.3 2.2 2.2 2.2 2.2 2.3 2.5 2.5 2.4 | 23.2 22.1 22.1 22.1 22.1 23.3 25.0 25.0 24.2 | 48 3 17 13 3 18 2 3 5 | (2) (2) (2) (2) (2) (2) 1 |
| Life, physical, and social science technicians Agricultural and food science technicians Biological technicians Chemical technicians¹ Geological and petroleum technicians¹ Nuclear technicians Other life, physical, and social science technicians Environmental science and protection technicians, including health¹ Forensic science technicians¹ Forest and conservation technicians¹ All other life, physical, and social science technicians¹ | 330 18 41 73 10 3 184 27 6 18 | 15.4 17.6 17.6 17.6 17.6 6.7 11.0 11.0 11.0 | 3.1 2.3 2.3 2.3 2.3 3.0 3.6 3.6 3.6 3.6 3.6 | 30.6 23.2 23.2 23.2 23.2 30.0 36.4 36.4 36.4 36.4 | 51 3 7 13 2 (²) 20 3 1 2 15 | 10 (2) 1 2 (2) (2) (7 1 (2) 1 5 |
| Community and social services occupations | 1,869 | 11.8 | 1.7 | 17.0 | 221 | 32 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement i (Percent) | rate | Annual a replaceme 2000 | ent needs, |
|----------------------------------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Counselors | . 465 | 10.9 | 2.0 | 20.5 | 51 | 10 |
| Educational, vocational, and school counselors | | 10.9 | 2.0 | 20.5 | 22 | 4 |
| Marriage and family therapists | . 21 | 10.9 | 2.0 | 20.5 | 2 | (²) |
| Mental health counselors | | 10.9 | 2.0 | 20.5 | 7 | 1 |
| Rehabilitation counselors | | 10.9 10.9 | 2.0 2.0 | 20.5 20.5 | 12 7 | 2 |
| Cubstance abase and benavioral disorder counsciols | | 10.5 | 2.0 | 20.0 | · / | |
| Miscellaneous community and social service specialists | | 16.5 | 1.5 | 14.8 | 66 | 6 |
| Health educators ¹ Probation officers and correctional treatment specialists ¹ | | 16.5 16.5 | 1.5 1.5 | 14.8 14.9 | 7 14 | 1 1 |
| Social and human service assistants ¹ | | 16.5 | 1.5 | 14.8 | 45 | 4 |
| Religious workers | | 8.6 | 2.3 | 23.0 | 25 | 7 |
| Clergy | | 6.9 | 2.7 | 27.3 | 12 | 5 |
| Directors, religious activities and education | | 18.9 | 1.7 | 17.0 | 23 | 2 |
| Social workers | | 12.6 12.6 | 1.1 | 11.2 11.2 | 59 35 | 5 3 |
| Medical and public health social workers | | 12.6 | 1.1 | 11.2 | 13 | ა 1 |
| Mental health and substance abuse social workers | | 12.6 | 1.1 | 11.2 | 10 | 1 |
| All other counselors, social, and religious workers ¹ | . 244 | 13.6 | 1.7 | 17.5 | 33 | 4 |
| Legal occupations | . 1,119 | 7.2 | 0.8 | 7.9 | 80 | 9 |
| Judges, magistrates, and other judicial workers | | 9.8 | 2.8 | 28.4 | 4 | 1 |
| Administrative law judges, adjudicators, and hearing officers ¹ | | 9.8 | 2.8 | 28.4 | 1 | (²) |
| Arbitrators, mediators, and conciliators ¹ | | 9.8 | 2.8 | 28.4 | (2) | (2) |
| Judges, magistrate judges, and magistrates ¹ Lawyers | | 9.8 5.1 | 2.8 0.7 | 28.3 6.7 | 2 35 | 1 5 |
| Paralegals and legal assistants | | 12.2 | 0.7 | 6.1 | 23 | 1 |
| Miscellaneous legal support workers | | 10.2 | 0.9 | 9.2 | 10 | 1 |
| Court reporters | . 18 | 10.2 | 0.9 | 9.2 | 2 | (²) |
| Law clerks | | 10.2 | 0.9 | 9.2 | 3 | (2) |
| Title examiners, abstractors, and searchers | | 10.2 10.2 | 0.9 0.9 | 9.2 9.2 | 5 11 | (-) |
| Education, training, and library occupations | . 8,260 | 11.4 | 2.2 | 21.6 | 943 | 179 |
| Postsecondary teachers ¹ | . 1,344 | 13.7 | 2.7 | 27.3 | 184 | 37 |
| Primary, secondary, and special education teachers | | 8.7 | 2.2 | 22.2 | 372 | 95 |
| Preschool and kindergarten teachers Preschool teachers, except special education | | 13.1 13.1 | 1.2 1.2 | 12.4 12.4 | 78 55 | 7 5 |
| Kindergarten teachers, except special education | | 13.1 | 1.2 | 12.4 | 23 | 2 |
| Elementary and middle school teachers | | 9.4 | 2.3 | 22.7 | 199 | 48 |
| Elementary school teachers, except special education | | 9.4 | 2.3 | 22.7 | 144 | 35 |
| Middle school teachers, except special and vocational education | | 9.4 | 2.3 | 22.7 | 54 | (2) |
| Vocational education teachers, middle school | . 20 | 9.4 | 2.3 | 22.7 | 2 | (²) |
| Secondary school teachers | | 6.0 | 3.0 | 30.5 | 67 | 34 |
| Secondary school teachers, except special and vocational education | | 6.0 | 3.0 | 30.4 | 60 | 31 |
| Vocational education teachers, secondary school | | 6.0 6.4 | 3.0 1.3 | 30.5 12.7 | 7 29 | 3 6 |
| Special education teachers, preschool, kindergarten, and elementary school | | 6.4 | 1.3 | 12.7 | 15 | 3 |
| Special education teachers, middle school | | 6.4 | 1.3 | 12.7 | 6 | 1 |
| Special education teachers, secondary school | | 6.4 | 1.3 | 12.7 | 8 | 2 |
| Other teachers and instructors | | 18.4 | 1.0 | 10.0 | 166 | 9 |
| Adult literacy, remedial education, and GED teachers and instructors Self-enrichment education teachers | | 18.4 18.4 | 1.0 1.0 | 10.0 10.0 | 12 34 | 1 2 |
| All other teachers, primary, secondary, and adult | | 18.4 | 1.0 | 10.0 | 119 | 7 |
| Library, museum, training, and other education occupations | . 1,731 | 16.6 | 2.2 | 21.7 | 287 | 38 |
| Archivists, curators, and museum technicians ¹ | | 4.2 | 2.1 | 20.5 | 1 | (²) |
| Librarians | | 4.1 | 2.1 | 20.8 | 6 | 3 |
| Library technicians | | 26.6 | 4.4 | 44.5 | 29 | 5 |
| Teacher assistants Other education, training, library, and museum workers | | 20.3 19.0 | 2.1 1.5 | 20.9 14.5 | 256 36 | 26 3 |
| Audio-visual collections specialists | | 19.0 | 1.5 | 14.5 | 2 | (2) |
| Farm and home management advisors | | 19.0 | 1.5 | 14.5 | 2 | (2) |
| Instructional coordinators | . 81 | 19.0 | 1.5 | 14.5 | 15 | 1 |
| All other library, museum, training, and other education workers | . 87 | 19.0 | 1.5 | 14.5 | 17 | 1 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement i (Percent) | ate | Annual a replaceme 2000 | ent need |
|----------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------------|----------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| | | | | | | |
| rts, design, entertainment, sports, and media occupations | | 14.0 | 1.9 | 19.0 | 333 | |
| Art and design occupations | | 14.2 | 1.3 | 13.1 | 106 | |
| Artists and related workers | | 12.2 12.2 | 2.1 2.1 | 20.6 20.6 | 18 | |
| Fine artists, including painters, sculptors, and illustrators ¹ | | 12.2 | 2.1 | 20.6 | 4 | |
| Multi-media artists and animators ¹ | 69 | 12.2 | 2.1 | 20.6 | 8 | |
| Designers | | 14.8 | 1.0 | 10.0 | 73 | |
| Commercial and industrial designers | | 14.8 | 1.0 | 10.0 | 7 | |
| Fashion designers | | 14.8 | 1.0 | 10.0 | 2 | (2 |
| Floral designers | 102 | 14.8 | 1.0 | 10.0 | 15 | • |
| Graphic designers | 190 | 14.8 | 1.0 | 10.0 | 28 | |
| Interior designers | l l | 14.8 | 1.0 | 10.0 | 7 | (2 |
| Merchandise displayers and window trimmers | l l | 14.8 | 1.0 | 10.0 | 11 | . 0 |
| Set and exhibit designers | | 14.8 | 1.0 | 10.0 | 2 | (2 |
| All other art and design workers ¹ | 112 | 13.7 | 1.6 | 16.4 | 15 | |
| Entertainers and performers, sports and related occupations | | 18.2 | 1.9 | 19.2 | 114 | |
| Actors, producers, and directors | 158 | 19.5 | 1.9 | 19.2 | 31 | |
| Actors | | 20.2 | 1.9 | 19.2 | 20 | |
| Producers and directors ¹ | | 19.2 | 1.9 | 19.2 | 11 | |
| Athletes, coaches, umpires, and related workers | | 19.2 | 2.0 | 19.8 | 25 | , 2 |
| Athletes and sports competitors | | 19.2 | 2.0 | 19.8 | 3 | (2 |
| Coaches and scouts | | 19.2 19.2 | 2.0 2.0 | 19.8 19.8 | 19 | (2 |
| Umpires, referees, and other sports officials Dancers and choreographers | | 19.2 | 1.9 | 19.8 | 4 | (- |
| Dancers and choreographiers | | 14.7 | 1.9 | 19.3 | 2 | (2 |
| Choreographers ¹ | | 14.7 | 1.9 | 19.3 | 2 | (2 |
| Musicians, singers, and related workers | l l | 17.2 | 1.9 | 18.9 | 41 | ` |
| Music directors and composers | l l | 17.2 | 1.9 | 18.9 | 9 | |
| Musicians and singers | | 17.2 14.7 | 1.9 | 18.9 | 33 11 | |
| All other entertainers and performers, sports and related workers ¹ | | 14.7 | 1.9 | 19.3 | '' | |
| Media and communication occupations | | 12.3 5.9 | 2.3 1.5 | 22.5 15.0 | 87 4 | |
| Announcers News analysts, reporters and correspondents | I | 12.1 | 3.2 | 32.4 | 9 | |
| Public relations specialists | _ | 13.9 | 1.7 | 17.0 | 19 | |
| Writers and editors | | 12.3 | 2.5 | 25.4 | 37 | |
| Editors | | 11.9 | 3.2 | 32.4 | 14 | |
| Technical writers | l l | 8.7 | 3.0 | 30.1 | 5 | |
| Writers and authors | 126 | 14.3 | 1.6 | 16.4 | 18 | |
| Miscellaneous media and communications workers | l l | 14.7 | 1.9 | 19.3 | 17 | |
| Interpreters and translators ¹ | | 14.7 14.7 | 1.9 1.9 | 19.3 19.3 | 3 13 | (2 |
| All other media and communication workers. | 90 | 14.7 | 1.9 | 19.5 | 13 | |
| Media and communication equipment occupations | | 9.3 | 2.5 | 25.2 | 27 | |
| Broadcast and sound engineering technicians and radio operators | 87 | 8.2 | 3.0 | 29.7 | 7 | |
| Audio and video equipment technicians ¹ | 37 | 8.2 | 3.0 | 29.7 | 3 | |
| Broadcast technicians ¹ | 36 | 8.2 | 3.0 | 29.7 | 3 | |
| Radio operators ¹ | | 8.2 | 3.0 | 29.7 | (2) | (2 |
| Sound engineering technicians ¹ | | 8.2 | 3.0 | 29.7 | 1 1 | (2 |
| Photographers Television, video, and motion picture camera operators and editors | | 9.9 9.9 | 2.0 2.0 | 19.9 20.0 | 13 4 | |
| Camera operators, television, video, and motion picture | | 9.9 | 2.0 | 20.0 | 3 | |
| Film and video editors | | 9.9 | 2.0 | 20.0 | 2 | (2 |
| All other media and communication equipment workers ¹ | | 6.1 | 4.2 | 42.4 | 2 | , |
| althcare practitioners and technical occupations | 6,379 | 6.9 | 2.2 | 21.9 | 443 | |
| Health diagnosing and treating practitioners | | 6.0 | 2.2 | 20.6 | 233 | |
| Chiropractors | | 4.0 | 1.8 | 18.2 | 233 | |
| Dentists | | 4.0 | 2.3 | 22.6 | 6 | |
| Dietitians and nutritionists | 49 | 10.8 | 2.7 | 26.9 | 5 | |
| Optometrists | | 4.0 | 1.8 | 18.2 | 1 | |
| Pharmacists | 217 | 9.4 | 3.0 | 29.9 | 20 | |
| Physicians and surgeons | | 4.5 | 1.5 | 14.8 | 27 | |
| Physician assistants | 58 | 9.4 | 2.2 | 21.7 | 5 | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement ((Percent) | rate | Annual a replaceme 2000 | ent needs, |
|---------------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Podiatrists | . 18 | 4.0 | 1.8 | 18.2 | 1 | (2) |
| Registered nurses | 2,194 | 6.4 | 2.0 | 20.2 | 140 | 44 |
| Therapists | | 4.5 | 2.5 | 24.9 | 20 | , 11 |
| Audiologists ¹ | | 4.5 | 2.5 | 25.1 | 1 1 | (2) |
| Occupational therapistsPhysical therapists 1 | | 4.5 4.5 | 2.5 2.5 | 25.1 25.1 | 4 6 | 2 |
| Radiation therapists | I | 6.1 | 2.0 | 20.5 | 1 1 | (²) |
| Recreational therapists ¹ | | 4.5 | 2.5 | 25.1 | | 1 |
| Respiratory therapists | | 4.5 | 2.5 | 25.1 | 4 | 2 |
| Speech-language pathologists ¹ | . 88 | 4.5 | 2.5 | 25.1 | 4 | 2 |
| Veterinarians | . 59 | 4.0 | 1.8 | 18.2 | 2 | 1 |
| All other health diagnosing and treating practitioners | . 57 | 4.5 | 2.2 | 21.6 | 3 | 1 |
| Other health professionals and technicians | , | 9.4 | 2.4 | 24.0 | 230 | 59 |
| Clinical laboratory technologists and technicians | | 13.1 | 2.3 | 23.5 | 39 | 7 |
| Medical and clinical laboratory technologists | | 13.1 13.1 | 2.3 2.3 | 23.5 23.5 | 19 19 | 3 |
| Dental hygienists | | 3.4 | 1.4 | 14.5 | 5 | 2 |
| Diagnostic related technologists and technicians | I | 7.7 | 2.2 | 22.0 | 20 | 6 |
| Cardiovascular technologists and technicians | | 7.7 | 2.2 | 22.0 | 3 | 1 |
| Diagnostic medical sonographers | | 7.7 | 2.2 | 22.0 | 3 | _ 1 |
| Nuclear medicine technologists | | 7.7 | 2.2 | 22.0 | 1 | (2) |
| Radiologic technologists and technicians | | 7.7 | 2.2 | 22.0 | 13 | 4 |
| Emergency medical technicians and paramedics | | 11.2 11.5 | 2.5 | 25.3 25.9 | 19 48 | 4 11 |
| Health diagnosing and treating practitioner support technicians Dietetic technicians | | 11.5 | 2.6 2.6 | 25.9 25.9 | 3 | 1 |
| Pharmacy technicians | | 11.5 | 2.6 | 25.9 | 22 | 5 |
| Psychiatric technicians | I | 11.5 | 2.6 | 25.9 | 6 | 1 |
| Respiratory therapy technicians | | 11.5 | 2.6 | 25.9 | 3 | 1 |
| Surgical technologists | | 11.5 | 2.6 | 25.9 | 8 | 2 |
| Veterinary technologists and technicians | | 11.5 | 2.6 2.6 | 25.9 25.7 | 6 58 | 1 |
| Licensed practical and licensed vocational nurses | | 8.3 10.4 | 2.0 | 22.3 | 14 | 18 3 |
| Opticians, dispensing | | 2.1 | 1.8 | 18.5 | 1 | 1 |
| Other health practitioners and technical workers | 266 | 8.2 | 2.6 | 25.8 | 22 | 7 |
| Athletic trainers | | 11.5 | 2.6 | 25.8 | 2 | (²) |
| Occupational health and safety specialists and technicians | . 35 | 11.5 | 2.6 | 25.8 | 4 | ` 1 |
| Orthotists and prosthetists | | 11.5 | 2.6 | 25.9 | 1 | (²) |
| All other health practitioners and technical workers ¹ | . 212 | 8.0 | 2.6 | 25.8 | 17 | 5 |
| Service occupations | 26,075 | 21.5 | 3.2 | 31.9 | 5,594 | 832 |
| Healthcare support occupations | 3,196 | 17.5 | 1.7 | 17.1 | 558 | 55 |
| Dental assistants | | 6.3 | 1.8 | 17.9 | 16 | 4 |
| Massage therapists | | 20.8 | 2.3 | 22.8 | 7 | 1 |
| Nursing, psychiatric, and home health aides | | 19.5 19.5 | 1.3 | 12.8 12.7 | 400 120 | 26 8 |
| Nursing aides, orderlies, and attendants | | 19.5 | 1.3 | 12.7 | 268 | 18 |
| Psychiatric aides | | 19.5 | 1.3 | 12.8 | 13 | 1 |
| Occupational therapist assistants and aides | . 25 | 20.2 | 2.9 | 29.4 | 5 | _ 1 |
| Occupational therapist assistants | | 20.2 | 2.9 | 29.4 | 3 | $\binom{2}{2}$ |
| Occupational therapist aides | . 9 | 20.2 | 2.9 | 29.4 | 2 | (2) |
| Physical therapist assistants and aides | | 20.2 | 2.9 | 29.4 | 16 | 2 |
| Physical therapist assistants | | 20.2 20.2 | 2.9 | 29.4 29.4 | 9 7 | 1 1 |
| Physical therapist aides Medical assistants and other healthcare support occupations | | 15.0 | 2.9 2.7 | 29.4 26.5 | 113 | 20 |
| Medical assistants and other healthcare support occupations | | 15.0 | 2.7 | 26.5 | 49 | 9 |
| Medical equipment preparers | | 15.0 | 2.7 | 26.5 | 5 | 1 |
| Medical transcriptionists | . 102 | 15.0 | 2.7 | 26.5 | 15 | 3 |
| Pharmacy aides | | 15.0 | 2.7 | 26.5 | 9 | 2 |
| Veterinary assistants and laboratory animal caretakers | I | 15.0 15.0 | 2.7 | 26.5 26.5 | 8 27 | 1 5 |
| All other healthcare support workers | . 181 | | | | | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| Protective service occupations | | Total | Re | eplacement i (Percent) | ate | Annual a replaceme 2000 | ent needs, |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-------|--------|---------------------------|---------|-------------------------|------------|
| Protective service occupations | 2000 Matrix occupation | | Total, | Net, 2 | 000-10 | | |
| First-line supervisors/managers, protective service workers | | 2000 | | | 10-year | Total | Net |
| First-line supervisors/managers, protective service workers | Posts the section and the | 2.007 | 40.0 | 0.0 | 00.4 | 200 | 07 |
| First-line supervisor/managers of correctional officers | | | | | | | 87 |
| First-line supervisor/managers of fire fighting and prevention workers* First-line supervisor/managers of police and detectives and correctives service workers, except police, fire and corrections* First-line supervisor/managers of protective service workers, except police, fire and corrections* First-line supervisor/managers of protective service workers, except police, fire and corrections* Fire inspectors* Law enforcement workers 1,150 Law enforcement workers 1,150 Law enforcement workers 1,150 Bailiffs, or correctional officers, and jailers 1,150 Correctional officers, and jailers 1,150 Correctional officers and jailers* 1,150 First and game workers* 1,150 Parking enforcement workers* 1,150 Correctional officers and jailers* 1,150 Correctional officers* 1,150 Correctional officers* | | | | | l . | 1 | 1 |
| First-line supervisors/managers of protective service workers, except police, fire and corrections¹ | | | | | | | 2 |
| and corrections 61 8.6 3.1 30.6 5 5 7 15 17 17 18 19 18 19 19 19 19 19 19 19 19 19 19 19 19 19 | | 121 | 7.8 | 2.7 | 27.0 | 9 | 3 |
| Fire inspectors 258 4.6 2.6 25.9 12 (2) Law enforcement workers 1.150 4.9 2.2 22.3 57 22 Bailffs, correctional officers, and pillers 427 7.2 2.4 24.3 31 12 12 12 12 Correctional officers and pillers 427 7.2 2.4 24.3 31 12 12 12 12 12 12 1 | | 61 | 0.6 | 2.1 | 20.6 | | 2 |
| Fire inspectors 13 | | - | | | | - | 7 |
| Bailiffs or crectional officers, and jailers | | | | | | 1 | |
| Bailiffs or crectional officers, and jailers | Law enforcement workers | 1.150 | 4.9 | 2.2 | 22.3 | 57 | 26 |
| Correctional officers and jallers¹ Detectives and criminal investigators 93 4.2 2.2 22.4 (2) Fish and game wardens¹ 9 3.4 1.2 12.1 (2) (2) Police and sheriffs patriol officers¹ 9 3.4 2.1 2.1 1.2 1.1 (2) (2) Police and sheriffs patriol officers¹ 9 3.4 2.1 2.1 1.2 1.1 (2) (2) Police and sheriffs patriol officers¹ 9 3.4 2.1 2.1 1.2 1.1 (2) (2) Police and sheriffs patriol officers¹ 9 3.4 2.1 2.1 1.2 1.1 (2) (2) Police and sheriffs patriol officers¹ 9 3.4 2.1 2.1 1.2 1.1 (2) (2) Police and sheriffs patriol officers¹ 1 1,394 24.9 3.3 33.5 34.7 4.4 1.4 1.4 1.4 1.4 1.4 1.4 1.4 1.4 1.4 | | | | | | | 10 |
| Detectives and criminal investigators | | | | | | | (2) |
| Fish and game wardens | | | | | | 1 | 10 |
| Parking enforcement workers | | | | | | | (2) |
| Police and sheriff's patrol officers 607 3.4 2.1 21.1 21 21.1 7 11.1 7 12.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 13.1 7 7 7 7 7 7 7 7 7 | | | | | l . | (2) | (2) |
| Other protective service workers | | | | | | 21 | ` ´13 |
| Animal control workers | Transit and railroad police | 6 | 3.4 | 2.2 | 22.4 | (2) | (2) |
| Crossing guards¹ | Other protective service workers | 1,394 | 24.9 | 3.3 | 33.5 | 347 | 47 |
| Private defectives and investigators | | | | | l . | | 1 |
| Security guards and gaming surveillance officers 1,117 21.9 2.7 27.3 24.5 3 3 3 3 3 3 3 3 3 | | | | | | | 3 |
| Gaming surveillance officers and gaming investigators 1,106 21.9 2.7 27.3 242 3 | Security quards and gaming surveillance officers | 1 117 | | | | | 1 30 |
| Securify guards | | | | | l . | 1 | |
| Food preparation and serving related occupations | | | 21.9 | 2.7 | 27.3 | 242 | ` ´30 |
| Supervisors, food preparation and serving workers 788 21.9 2.6 26.2 173 3.0 | All other protective service workers | 156 | 45.9 | 7.6 | 76.5 | 72 | 12 |
| Chefs and head cooks | | | | 4.5 | | 2,886 | 460 |
| First-line supervisors/managers of food preparation and serving workers | | | | | | | 21 |
| Cooks and food preparation workers | | | | | l . | | 4 |
| Cooks | | | | | | | 86 |
| Cooks, institution and cafeteria ¹ | | | | | | 1 | 53 |
| Cooks, private household¹ 5 23.7 2.8 28.4 1 (²) Cooks, estaturant¹ 668 23.7 2.8 28.4 158 115 Cooks, short order¹ 205 23.7 2.8 28.4 49 6 Food preparation workers 844 27.4 3.9 38.6 231 33 Food and beverage serving workers 5,201 31.9 5.8 58.4 1,659 30 Bartenders 387 21.8 3.9 39.5 84 11 1659 30 Combined food preparation and serving workers, including fast food 2,206 33.4 6.1 61.2 737 13 20 61.2 737 13 20 61.2 737 13 20 61.2 737 13 20 61.2 737 13 20 61.2 737 13 20 61.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 4 | | | | | l . | | 15 |
| Cooks, restaurant | | | | | | 1 | (2) |
| Cooks, short order ¹ 205 23.7 2.8 28.4 49 6 Food preparation workers 844 27.4 3.9 38.6 231 33 Food and beverage serving workers 5,201 31.9 5.8 58.4 1,659 30 Bartenders 387 21.8 3.9 39.5 84 11 Combined food preparation and serving workers, including fast food 2,206 33.4 6.1 61.2 737 73 Counter attendants, cafeteria, food concession, and coffee shop 421 51.3 7.7 77.5 216 33 Food servers, nonrestaurant 205 41.4 4.4 44.4 85 9 Food servers, nonrestaurant 205 41.4 4.4 44.4 85 9 Waiters and waitresses 1,983 30.0 5.6 56.3 596 111 Other food preparation and serving related workers 1,442 33.1 3.5 34.5 477 56 Dining room and cafeteria attendants | Cooks, private nousenoid · | | | | l . | 1 | ` ' |
| Food preparation workers | Cooks, residurant | | | | | 1 | 6 |
| Bartenders 387 21.8 3.9 39.5 84 15 Combined food preparation and serving workers, including fast food 2,206 33.4 6.1 61.2 737 133 Counter attendants, cafeteria, food concession, and coffee shop 421 51.3 7.7 77.5 216 33 Food servers, nonrestaurant 205 41.4 4.4 44.4 85 9 Waiters and waitresses 1,983 30.0 5.6 56.3 596 112 Other food preparation and serving related workers 1,442 33.1 3.5 34.5 477 56 Dining room and cafeteria attendants and bartender helpers 431 37.4 3.4 33.6 161 14 Dishwashers 525 29.8 3.8 37.5 156 22 22 3.8 37.5 156 22 Hosts and hostesses, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 10 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 5 Bu | | | | | | 231 | 33 |
| Combined food preparation and serving workers, including fast food 2,206 33.4 6.1 61.2 737 138 Counter attendants, cafeteria, food concession, and coffee shop 421 51.3 7.7 77.5 216 33 Food servers, nonrestaurant 205 41.4 4.4 44.4 85 32 Waiters and waitresses 1,983 30.0 5.6 56.3 596 111 Other food preparation and serving related workers 1,983 30.0 5.6 56.3 596 111 Dining room and cafeteria attendants and bartender helpers 431 37.4 3.4 33.6 161 14 Dishwashers 525 29.8 3.8 37.5 156 22 29.8 3.8 37.5 156 22 29.8 3.8 37.5 156 22 29.8 3.8 37.5 156 22 29.8 3.8 37.5 156 22 29.8 3.8 37.5 143 29.8 3.8 37.5 43 44 3.9 29.8 3.8 37.5 43 44 44 | Food and beverage serving workers | 5,201 | 31.9 | 5.8 | 58.4 | 1,659 | 304 |
| Counter attendants, cafeteria, food concession, and coffee shop 421 51.3 7.7 77.5 216 33 Food servers, nonrestaurant 205 41.4 4.4 44.4 85 9 Waiters and waitresses 1,983 30.0 5.6 56.3 596 112 Other food preparation and serving related workers 1,983 30.0 5.6 56.3 596 112 Dining room and cafeteria attendants and bartender helpers 431 37.4 3.4 33.6 161 14 Dishwashers 525 29.8 3.8 37.5 156 20 Hosts and hostessese, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 11 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 2 Building and grounds cleaning and maintenance occupations 5,549 20.4 2.0 20.4 1,131 113 Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial w | | | | | | | 15 |
| Food servers, nonrestaurant 205 41.4 4.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 44.4 4.4 4.4 4.4 4.4 4.4 4.4 4.4 4.4 4 | | | | | l . | 1 | 135 |
| Waiters and waitresses 1,983 30.0 5.6 56.3 596 112 Other food preparation and serving related workers 1,442 33.1 3.5 34.5 477 50 Dining room and cafeteria attendants and bartender helpers 431 37.4 3.4 33.6 161 14 Dishwashers 525 29.8 3.8 37.5 156 20 Hosts and hostesses, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 11 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 20 Building and grounds cleaning and maintenance occupations 5,549 20.4 2.0 20.4 1,131 113 Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 6 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleane | | | | | | 1 | 33 9 |
| Other food preparation and serving related workers 1,442 33.1 3.5 34.5 477 50 Dining room and cafeteria attendants and bartender helpers 431 37.4 3.4 33.6 161 14 Dishwashers 525 29.8 3.8 37.5 156 20 Hosts and hostesses, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 10 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 15 Building and grounds cleaning and maintenance occupations 5,549 20.4 2.0 20.4 1,131 11. Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 6 First-line supervisors/managers of landscaping, lawn service, and groundskeeping 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, ex | · | | | | l . | 1 | 112 |
| Dishwashers 525 29.8 3.8 37.5 156 20 Hosts and hostesses, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 11 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 43 Building and grounds cleaning and maintenance occupations 5,549 20.4 2.0 20.4 1,131 113 Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 6 First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 44 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 36 Grounds maintenance workers <td></td> <td></td> <td></td> <td></td> <td>l .</td> <td>1</td> <td>50</td> | | | | | l . | 1 | 50 |
| Hosts and hostesses, restaurant, lounge, and coffee shop 343 24.6 3.0 29.8 84 10 All other food preparation and serving related workers 143 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 3.8 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 29.8 38 37.5 43 | | | | | | 1 | 14 |
| All other food preparation and serving related workers | | | | | | 1 | 20 |
| Building and grounds cleaning and maintenance occupations 5,549 20.4 2.0 20.4 1,131 113 Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 6 First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 35 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | | | | | | | 10 5 |
| Supervisors, building and grounds cleaning and maintenance workers 378 7.3 1.8 18.0 28 First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 38 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | | | | | | | |
| First-line supervisors/managers of housekeeping and janitorial workers 219 8.1 2.7 27.2 18 6 First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 35 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | | | | | | | 7 |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers 159 6.5 0.5 5.5 10 Building cleaning workers 3,981 21.4 2.0 19.6 852 78 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 38 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | | | | | | 1 | 6 |
| Building cleaning workers 3,981 21.4 2.0 19.6 852 76 Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42 Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 38 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | First-line supervisors/managers of landscaping, lawn service, and groundskeeping | | | | | | |
| Janitors and cleaners, except maids and housekeeping cleaners 2,348 21.6 1.8 18.1 507 42.0 Maids and housekeeping cleaners ¹ 1,633 21.2 2.2 21.7 346 38.0 Grounds maintenance workers 973 21.5 2.5 25.1 210 24.0 | | | | | | 1 | 1 |
| Maids and housekeeping cleaners¹ 1,633 21.2 2.2 21.7 346 38 Grounds maintenance workers 973 21.5 2.5 25.1 210 24 | | | | | l . | 1 | 78 42 |
| | | | | | | 1 | 35 |
| | Grounds maintenance workers | 073 | 21.5 | 2.5 | 25.1 | 210 | 24 |
| Lanuscaping and groundskeeping workers 193 22 21.5 2.5 25.1 193 22 | Landscaping and groundskeeping workers | 894 | 21.5 | 2.5 | 25.1 | 193 | 22 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement r (Percent) | ate | Annual a replaceme 2000 | ent needs, |
|--------------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Pesticide handlers, sprayers, and applicators, vegetation | . 27 | 21.5 | 2.5 | 25.1 | 6 | 1 |
| Tree trimmers and pruners | | 21.5 | 2.5 | 25.1 | 11 | 1 |
| Pest control workers ¹ | 1 | 11.5 | 2.0 | 20.2 | 7 | 1 |
| All other building and grounds cleaning and maintenance workers | . 159 | 21.6 | 2.0 | 19.8 | 34 | 3 |
| Personal care and service occupations | | 19.5 | 2.9 | 28.8 | 801 | 118 |
| First-line supervisors/managers of personal service workers | . 125 | 6.8 | 2.8 | 27.6 | 8 | 3 |
| Animal care and service workers | | 15.4 14.7 | 2.1 1.9 | 21.0 19.3 | 22 2 | (²) |
| Nonfarm animal caretakers | | 15.5 | 2.1 | 21.1 | 20 | () |
| Child care workers | 1 | 31.0 | 3.4 | 33.9 | 370 | 40 |
| Entertainment attendants and related workers | | 29.5 | 4.8 | 48.5 | 101 | 17 |
| Motion picture projectionists ¹ | | 15.1 | 2.4 | 23.5 | 2 | (²) |
| Ushers, lobby attendants, and ticket takers ¹ | | 22.8 | 8.0 | 80.2 | 26 | ` ′ (|
| Miscellaneous entertainment attendants and related workers | | 31.6 | 3.4 | 33.6 | 70 | |
| Amusement and recreation attendants Costume, locker room, and other attendants | 1 | 31.6 31.6 | 3.4 3.4 | 33.6 33.6 | 62 8 | 7 |
| Funeral service workers | | 20.8 | 2.3 | 22.8 | 7 | |
| Embalmers | | 20.8 | 2.3 | 22.8 | 1 | (²) |
| Funeral attendants | | 20.8 | 2.3 | 22.8 | 5 | (). |
| Gaming occupations | | 28.5 | 3.2 | 32.5 | 48 | |
| First-line supervisors/managers, gaming workers | 1 | 6.8 | 2.8 | 27.6 | 3 | |
| Gaming supervisors | | 6.8 | 2.8 | 27.6 | 2 | |
| Slot key persons | . 14 | 6.8 | 2.8 | 27.6 | 1 | (²) |
| Gaming services workers | . 100 | 32.4 | 3.4 | 34.4 | 32 | (|
| Gaming and sports book writers and runners | | 32.4 | 3.4 | 34.4 | 4 | (²) |
| Gaming dealersAll other gaming service workers | | 32.4 32.4 | 3.4 | 34.4 33.9 | 28 | 3 |
| Personal appearance workers | | 11.3 | 2.5 | 24.8 | 89 | 20 |
| Barbers | | 4.1 | 2.8 | 28.5 | 3 | 20 |
| Hairdressers, hairstylists, and cosmetologists | | 12.3 | 2.4 | 24.4 | 78 | 10 |
| Miscellaneous personal appearance workers | 1 | 12.3 | 2.4 | 24.4 | 10 | : |
| Manicurists and pedicurists | | 12.3 | 2.4 | 24.4 | 5 | |
| Shampooers | . 20 | 12.3 | 2.4 | 24.4 | 2 | (²) |
| Skin care specialists | | 12.3 | 2.4 | 24.4 | 3 | |
| Personal and home care aides ¹ | | 20.3 | 1.5 | 15.2 | 84 | (|
| Recreation and fitness workers | | 11.9 | 2.1 | 20.7 | 51 | 9 |
| Fitness trainers and aerobics instructors | | 11.9 | 2.1 | 20.7 | 19 | ; |
| Recreation workers | | 11.9 20.8 | 2.1 2.3 | 20.7 22.8 | 32 | |
| | | | | | 00 | |
| Transportation, tourism, and lodging attendants | | 12.7 22.8 | 3.4 | 33.9 34.4 | 33 16 | 9 |
| Baggage porters, bellhops, and concierges Baggage porters and bellhops ¹ | . 68 . 51 | 22.8 | 3.4 | 34.4 | 10 | 2 |
| Concierges ¹ | | 22.8 | 3.4 | 34.4 | 4 | |
| Tour and travel guides ¹ | | 22.8 | 3.1 | 31.1 | 10 | |
| Transportation attendants | | 6.4 | 3.4 | 34.4 | 9 | : |
| Flight attendants ¹ | | 6.4 | 3.4 | 34.4 | 8 | |
| Transportation attendants, except flight attendants and baggage porters ¹ | . 23 | 6.4 | 3.4 | 34.4 | 1 | |
| All other personal care and service workers | . 163 | 16.7 | 2.3 | 22.8 | 27 | 4 |
| ales and related occupations | . 15,513 | 18.0 | 3.1 | 31.2 | 2,792 | 484 |
| Advertising sales agents | | 15.9 | 2.0 | 20.3 | 25 | ; |
| Cashiers | | 33.8 | 4.5 | 45.4 | 1,138 | 15 |
| Cashiers, except gaming | 1 ' | 33.8 | 4.5 | 45.4 | 1,125 | 15 |
| Gaming change persons and booth cashiers | | 33.8 | 4.5 | 45.4 | 13 | |
| Counter and rental clerks | | 35.5 | 4.5 | 45.3 | 150 | 1 |
| Door-to-door sales workers, news and street vendors, and related workers | | 25.3 | 2.6 | 25.6 | 42 | 1 |
| Insurance sales agents | | 11.4 29.2 | 2.5 3.3 | 25.5 32.6 | 43 35 | 1 |
| Models, demonstrators, and product promoters | | 29.2 29.2 | 3.3 | 32.6 | 35 | |
| Demonstrators and product promoters | | | | | | |
| Demonstrators and product promoters | 1 | 29.2 | 3.3 | 32.6 | 1 | (²) |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement r (Percent) | rate | Annual average replacement needs, 2000-10 | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|--------------------------------------------|---------------------------------|--------------------------------------|-------------------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2000-10 | | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Real estate brokers and sales agents | 432 | 8.3 | 1.7 | 17.3 | 36 | 7 |
| Real estate brokers | 93 | 8.3 | 1.7 | 17.3 | 8 | 2 |
| Real estate sales agents | 339 | 8.3 | 1.7 | 17.3 | 28 | 6 |
| Retail salespersons | 4,109 | 27.4 | 3.8 | 38.0 | 1,124 | 156 |
| Sales engineers ¹ | 85 | 4.7 | 2.6 | 25.8 | 4 | 2 |
| Sales representatives, wholesale and manufacturing | 1,821 | 6.0 | 2.7 | 27.1 | 110 | 49 |
| Sales representatives, wholesale and manufacturing, technical and scientific | | | | | | |
| products ¹ | 396 | 6.0 | 2.7 | 27.2 | 24 | 11 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products ¹ | 1,425 | 6.0 | 2.7 | 27.1 | 86 | 39 |
| Securities, commodities, and financial services sales agents | 367 | 15.1 | 0.8 | 8.1 | 55 | 3 |
| Supervisors, sales workers | 2,504 | 9.9 | 1.4 | 14.5 | 247 | 36 |
| First-line supervisors/managers of retail sales workers | 2,072 | 9.9 | 1.4 | 14.4 | 206 | 30 |
| First-line supervisors/managers of non-retail sales workers | 432 | 9.5 | 1.5 | 14.7 | 41 | 6 |
| Telemarketers | 572 | 25.4 | 2.1 | 20.6 | 145 | 12 |
| Travel agents | 135 | 16.8 | 2.4 | 24.2 | 23 | 3 |
| All other sales and related workers ¹ | 621 | 15.9 | 2.2 | 22.0 | 99 | 14 |
| Office and administrative support occupations | 23,882 | 17.4 | 2.1 | 21.0 | 4,146 | 502 |
| First-line supervisors/managers of office and administrative support workers ¹ | 1,392 | 10.5 | 1.9 | 19.3 | 146 | 27 |
| Communications equipment operators | 339 | 18.5 | 3.0 | 29.8 | 63 | 10 |
| Switchboard operators, including answering service ¹ | 259 | 18.5 | 3.0 | 29.5 | 48 | 8 |
| Telephone operators | 54 | 18.5 | 2.9 | 29.5 | 10 | 2 |
| All other communications equipment operators ¹ | 26 | 19.0 | 3.3 | 33.1 | 5 | 1 |
| Financial, information, and record clerks | 9,006 3,696 | 19.5 15.6 | 2.1 2.5 | 20.8 25.1 | 1,760 577 | 187 93 |
| Bill and account collectors | 400 | 17.7 | 2.5 | 24.9 | 71 | 10 |
| Billing and posting clerks and machine operators ¹ | 506 | 13.6 | 2.4 | 24.5 | 69 | 12 |
| Bookkeeping, accounting, and auditing clerks | 1,991 | 15.0 | 1.9 | 19.0 | 298 | 38 |
| Gaming cage workers | 22 | 33.8 | 4.5 | 45.4 | 7 | 1 |
| Payroll and timekeeping clerks | 201 | 12.7 | 2.9 | 29.0 | 26 | 6 |
| Procurement clerks Tellers | 76 499 | 16.6 19.7 | 2.3 4.8 | 22.8 48.1 | 13 98 | 2 24 |
| Information and record clerks | 5,099 | 22.2 | 1.8 | 18.0 | 1,131 | 92 |
| Brokerage clerks | 70 | 10.7 | 1.3 | 13.1 | 7 | 1 |
| Correspondence clerks ¹ | 38 | 14.1 | 2.9 | 29.3 | 5 | 1 |
| Court, municipal, and license clerks | 105 | 13.4 | 1.6 | 15.9 | 14 | 2 |
| Credit authorizers, checkers, and clerks | 86 | 19.9 | 0.9 | 9.1 | 17 | 1 |
| Customer service representatives Eligibility interviewers, government programs ¹ | 1,946 117 | 18.4 11.2 | 0.8 2.9 | 8.5 29.3 | 359 13 | 17 3 |
| File clerks | 288 | 27.3 | 3.2 | 31.9 | 79 | 9 |
| Hotel, motel, and resort desk clerks | 177 | 41.5 | 4.4 | 43.6 | 73 | 8 |
| Human resources assistants, except payroll and timekeeping ¹ | 177 | 14.1 | 2.3 | 22.7 | 25 | 4 |
| Interviewers, except eligibility and loan | 154 | 34.2 | 2.1 | 21.2 | 53 | 3 |
| Library assistants, clerical | 98 | 26.6 | 4.4 | 44.5 | 26 | 4 |
| Loan interviewers and clerks | 139 | 18.3 | 0.7 | 6.8 | 25 | 1 |
| | 87 | 34.2 | 2.1 | 21.2 | 30 | 2 |
| New accounts clerks | 348 | 14.1 24.9 | 2.1 | 21.2 22.0 | 49 269 | 7 24 |
| Order clerks ¹ | 1 078 | | 2.7 | 27.0 | 39 | 5 |
| Order clerks ¹ | 1,078 191 | 20.4 | | | 23 | 3 |
| Order clerks ¹ Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks | 191 211 | 20.4 10.7 | 1.3 | 13.1 | | 116 |
| Order clerks ¹ Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations | 191 211 4,238 | 10.7 17.2 | 2.7 | 27.3 | 729 | |
| Order clerks 1 Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations Cargo and freight agents | 191 211 4,238 60 | 10.7 17.2 14.9 | 2.7 2.0 | 27.3 20.1 | 9 | 1 |
| Order clerks 1 Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations Cargo and freight agents Couriers and messengers | 191 211 4,238 60 141 | 10.7 17.2 14.9 26.0 | 2.7 2.0 2.7 | 27.3 20.1 27.2 | 9 37 | 1 4 |
| Order clerks ¹ Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations Cargo and freight agents Couriers and messengers Dispatchers | 191 211 4,238 60 141 254 | 10.7 17.2 14.9 26.0 4.7 | 2.7 2.0 2.7 1.6 | 27.3 20.1 27.2 16.5 | 9 37 12 | 1 4 4 |
| Order clerks 1 Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations Cargo and freight agents Couriers and messengers | 191 211 4,238 60 141 | 10.7 17.2 14.9 26.0 | 2.7 2.0 2.7 | 27.3 20.1 27.2 | 9 37 | 1 4 |
| Order clerks ¹ Receptionists and information clerks Reservation and transportation ticket agents and travel clerks All other financial, information, and record clerks Material recording, scheduling, dispatching, and distributing occupations Cargo and freight agents Couriers and messengers Dispatchers Dispatchers, except police, fire, and ambulance ¹ | 191 211 4,238 60 141 254 168 | 10.7 17.2 14.9 26.0 4.7 4.7 | 2.7 2.0 2.7 1.6 1.6 | 27.3 20.1 27.2 16.5 16.5 | 9 37 12 8 | 1 4 4 3 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | placement r (Percent) | ate | Annual average replacement needs, 2000-10 | |
|----------------------------------------------------------------------------------------------------|------------------|---------------|--------------------------|--------------|-------------------------------------------|------------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2000-10 | | | _ |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Postal service clerks | 74 | 4.1 | 2.2 | 21.9 | 3 | 2 |
| Postal service mail carriers ¹ | 324 | 4.1 | 3.0 | 30.3 | 13 | 10 |
| Postal service mail sorters, processors, and processing machine operators | 289 | 4.1 | 2.2 | 21.9 | 12 | 6 |
| Production, planning, and expediting clerks ¹ | 332 | 11.0 | 1.7 | 16.7 | 36 | 6 |
| Shipping, receiving, and traffic clerks | 890 | 14.9 | 2.0 | 20.1 | 133 | 18 |
| Stock clerks and order fillers ¹ | 1,679 | 27.8 | 3.6 | 35.6 | 467 | 60 |
| Weighers, measurers, checkers, and samplers, recordkeeping ¹ | 83 63 | 15.5 27.8 | 2.4 3.6 | 24.4 35.6 | 13 17 | 2 2 |
| Secretaries, administrative assistants, and other office support occupations | 8,908 | 15.8 | 1.8 | 18.2 | 1,405 | 162 |
| Computer operators ¹ | 194 | 16.0 | 1.8 | 17.9 | 31 | 3 |
| Data entry and information processing workers | 806 | 16.8 | 1.7 | 17.4 | 136 | 14 |
| Data entry keyers | | 17.7 | 1.6 | 15.8 | 90 | 8 |
| Word processors and typists | 297 | 15.7 | 2.0 | 20.2 | 47 | 6 |
| Desktop publishers | 38 | 12.7 | 1.8 | 17.9 | 5 | 1 |
| Insurance claims and policy processing clerks ¹ | 289 188 | 12.2 11.9 | 1.7 2.9 | 17.3 29.2 | 35 22 | 5 5 |
| Office clerks, general | 2,705 | 25.0 | 1.9 | 19.2 | 676 | 52 |
| Office machine operators, except computer ¹ | 84 | 21.6 | 3.5 | 35.2 | 18 | 3 |
| Proofreaders and copy markers ¹ | 35 | 18.7 | 3.6 | 36.2 | 7 | 1 |
| Secretaries and administrative assistants | 3,902 | 12.8 | 1.7 | 17.0 | 500 | 66 |
| Executive secretaries and administrative assistants | 1,445 | 12.8 | 1.7 | 17.0 | 185 | 25 |
| Legal secretaries | 279 | 12.8 | 1.7 | 17.0 | 36 | 5 |
| Medical secretaries | - | 12.8 | 1.7 | 17.0 | 40 | 5 |
| Secretaries, except legal, medical, and executive | 1,864 | 12.8 | 1.7 | 17.0 | 239 | 32 (²) |
| Statistical assistants | 21 645 | 9.7 13.8 | 0.9 1.6 | 8.8 16.1 | 2 89 | 10 |
| Farming, fishing, and forestry occupations | 1,429 | 18.7 | 3.0 | 29.7 | 267 | 42 |
| First-line supervisors/managers/contractors of farming, fishing, and forestry workers ¹ | 100 | 8.4 | 0.8 | 7.6 | 8 | 1 |
| Agricultural workers | 987 | 20.5 | 3.3 | 32.6 | 202 | 32 |
| Agricultural inspectors ¹ | 15 | 9.4 | 2.5 | 24.6 | 1 1 | (2) |
| Farmworkers ¹ Graders and sorters, agricultural products ¹ | 909 63 | 21.2 19.3 | 3.3 2.3 | 33.4 23.2 | 192 12 | 30 1 |
| Fishers and fishing vessel operators ¹ | 53 | 10.2 | 3.2 | 31.6 | 5 | 2 |
| Forest, conservation, and logging workers | 90 | 16.4 | 2.0 | 20.2 | 15 | 2 |
| Forest and conservation workers ¹ | 21 | 16.8 | 2.4 | 24.4 | 4 | 1 |
| Logging workers | 69 | 15.8 | 1.9 | 18.8 | 11 | _ 1 |
| Fallers | | 15.8 | 1.9 | 18.8 | 2 | (²) |
| Logging equipment operators | | 15.8 | 1.9 | 18.8 | 7 | (2) |
| Log graders and scalers All other farming, fishing, and forestry workers ¹ | | 15.8 19.7 | 1.9 3.0 | 18.8 30.5 | 1 39 | (²) 6 |
| Construction and extraction occupations | 7,451 | 13.6 | 2.0 | 19.7 | 1,011 | 147 |
| First-line supervisors/managers of construction trades and extraction workers ¹ | 792 | 5.4 | 2.3 | 22.8 | 43 | 18 |
| Construction trades and related workers | 6,466 | 14.9 | 1.9 | 18.9 | 963 | 122 |
| Boilermakers ¹ | 27 | 7.7 | 2.6 | 25.9 | 2 | 1 |
| Brickmasons, blockmasons, and stonemasons | 158 | 12.6 | 1.9 | 18.6 | 20 | 3 |
| Brickmasons and blockmasons ¹ Stonemasons ¹ | 144 14 | 12.6 12.6 | 1.9 1.9 | 18.6 18.6 | 18 2 | (²) |
| Carpenters ¹ | 1,204 | 13.4 | 1.7 | 16.9 | 161 | 20 |
| Carpet, floor, and tile installers and finishers | 1,204 | 8.6 | 1.7 | 16.8 | 14 | 3 |
| Carpet installers | 76 | 8.6 | 1.7 | 16.8 | 7 | 1 |
| Floor layers, except carpet, wood, and hard tiles | 23 | 8.6 | 1.7 | 16.8 | 2 | (²) |
| Floor sanders and finishers | | 8.6 | 1.7 | 16.8 | 1 | (²) |
| Tile and marble setters | 54 | 8.6 | 1.7 | 16.8 | 5 | 1 |
| Cement masons, concrete finishers, and terrazzo workers | 166 | 2.4 | 0.9 | 8.6 | 4 | 1 |
| Cement masons and concrete finishers | | 2.4 | 0.9 | 8.6 | (2) 4 | (2) |
| Terrazzo workers and finishers | 3 | 2.4 | 0.9 | 8.6 | (2) | (²) |
| Construction laborers | 791 | 29.8 | 0.9 | 9.1 | 236 | 7 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Replacement rate (Percent) | | | Annual average replacement needs, 2000-10 | |
|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------------|----------------|--------------|-------------------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | ment, Total | | Net, 2000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| | | | | | | |
| Construction equipment operators | | 7.5 | 2.1 | 21.4 | 31 | 9 |
| Operating engineers and other construction equipment operators ¹ | | 7.1 | 2.2 | 21.8 | 25 | 8 |
| Pile-driver operators | | 11.3 16.8 | 1.9 1.7 | 19.3 17.1 | 6 1 | (²) |
| Drywall installers, ceiling tile installers, and tapers | | 13.1 | 1.0 | 9.6 | 25 | () |
| Drywall and ceiling tile installers | | 13.1 | 1.0 | 9.6 | 19 | 1 |
| Tapers | . 44 | 13.1 | 1.0 | 9.6 | 6 | (²) |
| Electricians ¹ | 600 | 0.4 | 1.0 | 40.7 | 66 | 10 |
| Glaziers ¹ | | 9.4 12.6 | 1.9 1.9 | 18.7 18.6 | 66 | 13 |
| Insulation workers | | 23.5 | 3.0 | 30.3 | 12 | 2 |
| Painters, construction and maintenance | | 13.6 | 1.8 | 17.6 | 67 | 9 |
| Paperhangers ¹ | | 12.6 | 1.9 | 18.6 | 3 | (²) |
| Pipelayers, plumbers, pipefitters, and steamfitters | | 9.7 | 1.6 | 16.5 | 55 | ` ´ g |
| Pipelayers ¹ | | 9.7 | 1.6 | 16.5 | 6 | 1 |
| Plumbers, pipefitters, and steamfitters ¹ | | 9.7 | 1.6 | 16.5 | 49 | 8 |
| Plasterers and stucco masons ¹ | | 12.6 | 1.9 | 18.6 | 7 | (²) |
| Reinforcing iron and rebar workers | | 12.9 24.0 | 1.1 2.3 | 10.7 22.8 | 4 38 | ` ' |
| Sheet metal workers ¹ | | 6.0 | 2.3 | 20.7 | 13 | 5 |
| Structural iron and steel workers | | 13.9 | 1.1 | 10.7 | 12 | 1 |
| Helpers, construction trades | . 450 | 23.7 | 5.0 | 49.6 | 107 | 22 |
| Helpers-brickmasons, blockmasons, stonemasons, and tile and marble setters | | 23.7 | 5.0 | 49.6 | 14 | : |
| Helpers-carpenters | | 23.7 | 5.0 | 49.6 | 24 | |
| Helpers-electricians | | 23.7 | 5.0 | 49.6 | 27 | (|
| Helpers-painters, paperhangers, plasterers, and stucco masons | | 23.7 | 5.0 | 49.6 | 6 | |
| Helpers-pipelayers, plumbers, pipefitters, and steamfitters Helpers-roofers | | 23.7 23.7 | 5.0 5.0 | 49.6 49.6 | 20 | |
| All other helpers, construction trades | | 23.7 | 5.0 | 49.6 | 10 | 2 |
| Other construction and related workers | . 465 | 16.0 | 1.9 | 19.4 | 75 | , |
| Construction and building inspectors | | 3.1 | 2.3 | 22.6 | 2 | 2 |
| Elevator installers and repairers ¹ | | 10.8 | 3.2 | 32.4 | 2 | ,2 |
| Fence erectors | | 16.8 | 1.7 | 17.1 | 5 | (2) |
| Hazardous materials removal workers | | 23.5 20.8 | 3.0 1.5 | 30.3 15.0 | 9 31 | 2 |
| Rail-track laying and maintenance equipment operators | | 24.1 | 2.2 | 21.5 | 3 | (2) |
| Septic tank servicers and sewer pipe cleaners | | 26.3 | 2.2 | 22.4 | 4 | (2) |
| All other construction and related workers | | 16.8 | 1.7 | 17.0 | 21 | ` 2 |
| Extraction workers | | 8.0 | 3.5 | 35.1 | 15 | |
| Derrick, rotary drill, and service unit operators, oil, gas, and mining | | 6.2 | 3.5 | 35.0 | 3 | 2 |
| Derrick operators, oil and gas ¹ Rotary drill operators, oil and gas ¹ | . 16 | 6.2 | 3.5 | 35.0 | 1 1 | |
| Service unit operators, oil, gas, and mining ¹ | | 6.2 6.2 | 3.5 3.5 | 35.0 35.0 | | (2) |
| Earth drillers, except oil and gas ¹ | | 12.2 | 2.0 | 20.0 | 3 | (2) |
| Explosives workers, ordnance handling experts, and blasters ¹ | | 6.2 | 3.5 | 35.0 | (2) | (2) |
| Helpers-Extraction workers ¹ | | 16.1 | 4.5 | 45.1 | ` ´ 6 | ` ' : |
| Mining machine operators | | 6.2 | 3.5 | 35.0 | 1 | _ ^ |
| Continuous mining machine operators ¹ | | 6.2 | 3.5 | 35.0 | 1 | $\binom{2}{2}$ |
| Miscellaneous mining machine operators ¹ | | 6.2 | 3.5 | 35.0 | 1 | (²) |
| Roustabouts, oil and gas ¹ All other extraction workers ¹ | | 6.2 7.4 | 3.5 3.5 | 35.0 35.0 | 3 1 | |
| stallation, maintenance, and repair occupations | . 5,820 | 9.2 | 2.2 | 21.8 | 535 | 127 |
| First-line supervisors/managers of mechanics, installers, and repairers ¹ | | 8.7 | 2.6 | 26.0 | 38 | 1 |
| Electrical and electronic equipment mechanics, installers, and repairers | | 9.8 | 1.8 | 17.6 | 67 | . 2.1 |
| Avionics technicians | . 16 | 10.5 | 2.0 | 20.4 | 2 | (²) |
| Computer, automated teller, and office machine repairers | | 13.9 | 1.1 | 10.8 | 24 | 2 |
| Electric motor, power tool, and related repairers | | 9.4 | 2.3 | 23.0 19.1 | 3 1 | (²) |
| Electrical and electronics installers and repairers, transportation equipment Electrical and electronics repairers, industrial and utility | | 9.7 11.1 | 1.9 2.0 | 20.1 | 12 | (-) |
| Electrical and electronics repairers, industrial and utility Electrical and electronics repairers, commercial and industrial equipment | | 11.1 | 2.0 | 20.1 | 10 | 2 |
| =.55our and oroonomoo ropanoro, commorbial and industrial Equipment | . 30 | 1 1 . 1 | 2.0 | 20.1 | 1 10 | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement r (Percent) | placement rate (Percent) | | Annual average replacement needs, 2000-10 | |
|-----------------------------------------------------------------------------------------------------------------------------|------------------|---------------|---------------------------|-----------------------------|----------|-------------------------------------------|--|
| 2000 Matrix occupation | employ- ment, | ment, Total | | 000-10 | | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net | |
| Electrical and electronics repairers, powerhouse, substation, and relay | 18 | 11.1 | 2.0 | 20.1 | 2 | (2) | |
| Electronic equipment installers and repairers, motor vehicles | . 13 | 9.4 | 2.3 | 23.0 | 1 | (²) | |
| Electronic home entertainment equipment installers and repairers | | 11.2 | 1.9 | 18.5 | 4 | 1 | |
| Radio and telecommunications equipment installers and repairers | | 4.9 4.9 | 1.9 1.9 | 18.8 18.8 | (2) | (²) | |
| Telecommunications equipment installers and repairers, except line installers ¹ | | 4.9 | 1.9 | 18.8 | 9 | () | |
| Security and fire alarm systems installers | | 9.5 | 1.9 | 18.6 | 4 | 1 | |
| All other electrical and electronic equipment mechanics, installers, and repairers 1 | | 4.9 | 2.3 | 23.0 | 2 | 1 | |
| Vehicle and mobile equipment mechanics, installers, and repairers | | 10.7 | 2.5 | 25.4 | 206 | 49 | |
| Aircraft mechanics and service technicians ¹ | . 158 | 6.9 | 2.1 | 21.2 | 11 | 3 | |
| Automotive body and related repairers | 199 | 9.1 | 2.5 | 24.7 | 18 | 5 | |
| Automotive glass installers and repairers | . 22 | 8.5 | 2.5 | 25.0 | 2 | 1 | |
| Automotive service technicians and mechanics ¹ | 840 | 12.4 | 2.4 | 23.6 | 104 | 20 | |
| Bus and truck mechanics and diesel engine specialists | | 6.9 | 2.6 | 25.7 | 20 | 7 | |
| Heavy vehicle and mobile equipment service technicians and mechanics | | 8.5 | 2.6 | 25.9 | 16 | 5 1 | |
| Farm equipment mechanics ¹ | | 8.5 8.5 | 2.6 2.6 | 25.9 25.9 | 3 11 | 3 | |
| Rail car repairers ¹ | | 8.5 | 2.6 | 25.9 | 1 | (²) | |
| | | | | | | | |
| Small engine mechanics | | 20.2 | 2.5 | 25.1 | 15 | 2 | |
| Motorboat mechanics | I | 20.2 20.2 | 2.5 2.5 | 25.1 25.1 | 5 3 | (²) | |
| Outdoor power equipment and other small engine mechanics | | 20.2 | 2.5 | 25.1 | 7 | 1 | |
| Miscellaneous vehicle and mobile equipment mechanics, installers, and repairers | | 29.8 | 3.8 | 38.3 | 51 | 6 | |
| Bicycle repairers | | 29.8 | 3.8 | 38.3 | 3 | $(\frac{2}{2})$ | |
| Recreational vehicle service technicians | | 29.8 | 3.8 | 38.3 | 4 | (2) | |
| Tire repairers and changers All other vehicle and mobile equipment mechanics, installers, and repairers | | 29.8 29.8 | 3.8 3.8 | 38.3 38.3 | 27 18 | 3 2 | |
| | | 20.0 | | 00.0 | | _ | |
| Other installation, maintenance, and repair occupations | | 7.7 | 2.0 | 19.5 | 212 | 54 | |
| Coin, vending, and amusement machine servicers and repairers | | 12.0 | 2.2 | 22.1 32.4 | 4 5 | 1 | |
| Control and valve installers and repairers Control and valve installers and repairers, except mechanical door ¹ | | 10.8 10.8 | 3.2 3.2 | 32.4 | 4 | 1 | |
| Mechanical door repairers ¹ | | 10.8 | 3.2 | 32.4 | 1 1 | (²) | |
| Heating, air conditioning, and refrigeration mechanics and installers | | 8.6 | 1.0 | 10.4 | 21 | ` ′ 3 | |
| Helpers-Installation, maintenance, and repair workers ¹ | 145 | 23.7 | 5.1 | 51.0 | 35 | 7 | |
| Home appliance repairers ¹ | | 12.2 | 2.1 | 20.5 | 5 | 1 | |
| Industrial machinery mechanics | | 3.5 | 2.7 | 27.0 | 7 | 5 | |
| Electrical power-line installers and repairers | | 4.9 4.6 | 2.4 3.3 | 24.1 32.5 | 13 | 6 3 | |
| Telecommunications line installers and repairers ¹ | | 5.3 | 1.9 | 19.0 | 9 | 3 | |
| Locksmiths and safe repairers ¹ | | 10.8 | 3.2 | 32.4 | 3 | 1 | |
| Maintenance and repair workers, general | 1,251 | 8.3 | 1.0 | 12.0 | 103 | 16 | |
| Maintenance and repair workers, general | | 3.4 | 1.3 | 13.0 27.0 | 103 | 3 | |
| Manufactured building and mobile home installers | | 10.3 | 2.7 | 20.4 | 2 | (²) | |
| Millwrights | . 72 | 10.2 | 3.0 | 30.1 | 7 | 2 | |
| Precision instrument and equipment repairers | 63 | 10.5 | 2.5 | 25.0 | 7 | 2 | |
| Camera and photographic equipment repairers ¹ | . 7 | 10.5 | 2.5 | 25.0 | 1 | (2) | |
| Medical equipment repairers and tunors 1 | . 28 | 10.5 | 2.5 | 25.0 | 3 | (²) | |
| Musical instrument repairers and tuners ¹ | | 10.5 10.5 | 2.5 2.5 | 25.0 25.0 | 1 1 | (2) | |
| All other precision instrument and equipment repairers ¹ | 15 | 10.5 | 2.5 | 25.0 25.0 | 2 | (2) | |
| Riggers | . 20 | 10.3 | 2.0 | 20.4 | 2 | (²) | |
| All other installation, maintenance, and repair workers | . 228 | 7.1 | 2.0 | 20.4 | 16 | 5 | |
| Production occupations | 13,060 | 14.6 | 2.3 | 22.8 | 1,906 | 297 | |
| First-line supervisors/managers of production and operating workers | 819 | 8.7 | 2.6 | 26.3 | 71 | 22 | |
| Assemblers and fabricators | 2,653 | 18.8 | 1.9 | 19.1 | 500 | 51 | |
| Aircraft structure, surfaces, rigging, and systems assemblers ¹ | | 7.7 | 2.6 | 25.9 | 2 | 1 | |
| Electrical, electronics, and electromechanical assemblers | | 17.5 | 2.6 | 25.6 | 89 | 13 | |
| Coil winders, tapers, and finishers Electrical and electronic equipment assemblers | | 17.5 17.5 | 2.6 2.6 | 25.6 25.6 | 10 66 | 1 10 | |
| Liectrical and electronic equipment assemblers | 1 3/9 | 17.5 | 2.0 | 23.0 | 00 | 10 | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Replacement rate (Percent) | | | Annual average replacement needs, 2000-10 | |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------------|----------------|--------------|-------------------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | Total, | Net, 2000-10 | | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Electromechanical equipment assemblers | . 73 | 17.5 | 2.6 | 25.6 | 13 | 2 |
| Engine and other machine assemblers ¹ | | 15.9 | 2.0 | 19.9 | 11 | 1 |
| Structural metal fabricators and fitters | | 19.8 | 1.5 | 15.4 | 20 | 2 |
| Miscellaneous assemblers and fabricators | 1,957 | 19.4 | 1.7 | 17.5 | 380 | 34 |
| Fiberglass laminators and fabricators ¹ | | 19.4 | 1.7 | 17.5 | 9 | 1 |
| Team assemblers ¹ | | 19.4 | 1.8 | 17.5 | 283 | 26 |
| Timing device assemblers, adjusters, and calibrators ¹ | | 19.4 19.4 | 1.8 1.7 | 17.5 17.5 | 2 85 | (²) |
| | | | | | | |
| Food processing occupations | | 12.9 15.9 | 2.2 1.6 | 22.2 15.8 | 98 25 | 17 3 |
| Butchers and other meat, poultry, and fish processing workers | | 11.1 | 2.4 | 24.3 | 45 | 10 |
| Butchers and meat cutters ¹ | | 11.1 | 2.4 | 24.3 | 16 | 3 |
| Meat, poultry, and fish cutters and trimmers ¹ | | 11.1 | 2.4 | 24.3 | 16 | 4 |
| Slaughterers and meat packers ¹ | | 11.1 | 2.4 | 24.3 | 13 | 3 |
| Food and tobacco roasting, baking, and drying machine operators and tenders ¹ | . 18 | 15.1 | 2.4 | 23.5 | 3 | (²) |
| Food batchmakers ¹ | | 13.0 | 2.4 | 24.4 | 9 | 2 |
| Food cooking machine operators and tenders | | 18.9 | 1.7 | 17.5 | 7 | 1 |
| All other food processing workers ¹ | . 69 | 13.0 | 2.4 | 24.3 | 9 | 2 |
| Metal workers and plastic workers | 2,907 | 11.2 | 2.5 | 24.5 | 327 | 71 |
| Computer control programmers and operators | | 9.5 | 3.6 | 35.5 | 18 | 7 |
| Computer-controlled machine tool operators, metal and plastic ¹ | | 9.5 | 3.6 | 35.5 | 15 | 6 |
| Numerical tool and process control programmers ¹ Cutting, punching, and press machine setters, operators, and tenders, metal and | . 24 | 9.5 | 3.6 | 35.5 | 2 | 1 |
| plastic ¹ plastic ² plastic ³ | . 372 | 9.5 | 2.0 | 19.5 | 35 | 7 |
| Drilling and boring machine tool setters, operators, and tenders, metal and plastic ¹ | | 11.2 | 3.3 | 32.7 | 8 | 2 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic ¹ | | 17.9 | 2.2 | 22.0 | 23 | 3 |
| Forging machine setters, operators, and tenders, metal and plastic 1 | | 11.2 | 3.3 | 32.7 | 6 | 2 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, | | | | | | |
| metal and plastic ¹ | | 17.6 | 2.4 | 24.4 | 26 | 4 |
| Heat treating equipment setters, operators, and tenders, metal and plastic ¹ | | 21.8 | 2.0 | 20.3 | 9 | 1 |
| Lathe and turning machine tool setters, operators, and tenders, metal and plastic 1 Lay-out workers, metal and plastic 1 | | 14.4 7.7 | 3.9 2.6 | 39.2 25.9 | 12 | (²) |
| | | | | | | |
| Machinists ¹ | | 6.6 | 2.1 | 20.5 | 28 | 9 |
| Metal furnace and kiln operators and tenders Metal-refining furnace operators and tenders ¹ | | 13.9 | 2.7 | 27.5 | 6 3 | 1 |
| Pourers and casters, metal ¹ | . 24 . 16 | 13.9 13.9 | 2.7 2.7 | 27.5 27.5 | 2 | (2) |
| Milling and planing machine setters, operators, and tenders, metal and plastic 1 | | 11.2 | 3.3 | 32.7 | 4 | 1 |
| Model makers and patternmakers, metal and plastic | | 11.0 | 2.7 | 27.3 | 2 | 1 |
| Model makers, metal and plastic ¹ | | 11.0 | 2.7 | 27.3 | 1 | $(\frac{2}{})$ |
| Patternmakers, metal and plastic ¹ | . 9 | 11.0 | 2.7 | 27.3 | 1 | (²) |
| Molders and molding machine setters, operators, and tenders, metal and plastic | | 21.7 | 2.0 | 20.3 | 51 | 5 |
| Foundry mold and coremakers ¹ | . 59 | 21.7 | 2.0 | 20.3 | 13 | 1 |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal | 176 | 04.7 | 2.0 | 20.2 | 20 | 4 |
| and plastic ¹ Multiple machine tool setters, operators, and tenders, metal and plastic | | 21.7 19.8 | 2.0 1.5 | 20.3 15.4 | 38 21 | 4 2 |
| Plating and coating machine setters, operators, and tenders, metal and plastic | | 21.8 | 2.0 | 20.3 | 14 | 1 |
| Rolling machine setters, operators, and tenders, metal and plastic 1 | | 11.2 | 3.3 | 32.7 | 6 | 2 |
| Tool and die makers ¹ | | 4.7 | 2.5 | 25.1 | 6 | 3 |
| Tool grinders, filers, and sharpeners ¹ | . 29 | 7.7 | 2.6 | 25.9 | 2 | 1 |
| Welding, soldering, and brazing workers | | 11.5 | 2.8 | 28.1 | 60 | 15 |
| Welders, cutters, solderers, and brazers ¹ | | 11.5 | 2.8 | 28.1 | 51 | 13 |
| Welding, soldering, and brazing machine setters, operators, and tenders ¹ | . 74 | 11.5 | 2.8 | 28.1 | 9 | 2 |
| All other metal workers and plastic workers ¹ | | 13.7 | 1.9 | 19.4 | 20 | 3 |
| Plant and system operators | . 368 | 7.2 | 3.0 | 30.2 | 27 | 11 |
| Power plant operators, distributors, and dispatchers | | 7.0 | 3.0 | 29.9 | 4 | 2 |
| Nuclear power reactor operators ¹ | . 4 | 7.0 | 3.0 | 29.9 | (2) | $\binom{2}{1}$ |
| Power distributors and dispatchers ¹ | . 15 | 7.0 | 3.0 | 29.9 | 1 | (2) |
| Power plant operators ¹ | | 7.0 | 3.0 | 29.9 | 3 | 1 |
| Stationary engineers and boiler operators ¹ | | 7.6 | 2.8 | 27.8 | 4 | 2 |
| Water and liquid waste treatment plant and system operators ¹ Miscellaneous plant and system operators | | 7.0 | 3.1 | 31.5 | 6 | 3 |
| | 16/ | 7.0 | 3.0 | 30.4 | 12 | 5 |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| 2000 Matrix occupation | Total | Replacement rate (Percent) | | | Annual average replacement needs, 2000-10 | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------------|-------------------|----------------------|-------------------------------------------|----------------------------|--|
| 2000 Matrix occupation | employ- ment, | ment, Total | | Net, 2000-10 | | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net | |
| Chemical plant and system operators ¹ | 71 | 7.0 | 3.0 | 30.3 | 5 | 2 | |
| Gas plant operators ¹ Petroleum pump system operators, refinery operators, and gaugers ¹ All other plant and system operators ¹ | 12 35 49 | 7.0 7.0 7.0 | 3.0 3.0 3.0 | 30.4 30.3 30.3 | 1 2 3 | (²) 1 1 | |
| Printing occupations | 534 | 11.1 | 2.5 | 25.3 | 59 | 14 | |
| Bookbinders and bindery workers | 115 | 12.1 | 2.6 | 26.4 | 14 | 3 | |
| Bindery workers ¹ | 105 10 | 12.1 12.1 | 2.6 2.6 | 26.4 26.4 | 13 | (²) | |
| Job printers | 56 | 10.8 | 2.5 | 25.2 | 6 | 1 | |
| Prepress technicians and workers ¹ | 107 | 11.3 | 2.5 | 24.6 | 12 | 3 | |
| Printing machine operators ¹ | 222 | 10.9 | 2.5 | 25.2 | 24 | 6 | |
| All other printing workers ¹ | 34 | 10.9 | 2.5 | 25.2 | 4 | 1 | |
| Textile, apparel, and furnishings occupations | 1,317 41 | 20.4 14.2 | 1.9 | 18.9 25.1 | 269 | 25 | |
| Fabric and apparel patternmakers ¹ | 15 | 13.4 | 3.2 | 31.5 | 2 | (²) | |
| Laundry and dry-cleaning workers ¹ | 236 | 26.1 | 2.6 | 26.4 | 62 | 6 | |
| Pressers, textile, garment, and related materials ¹ | 110 | 17.5 | 1.4 | 13.7 | 19 | 2 | |
| Sewing machine operatorsShoe and leather workers and repairers ¹ | 399 | 20.4 | 1.1 | 10.6 | 81 | 4 | |
| Shoe machine operators and tenders ¹ | 19 9 | 15.0 20.4 | 4.0 0.9 | 39.7 9.5 | 3 2 | (²) | |
| Tailors, dressmakers, and sewers | 101 | 18.9 | 2.2 | 22.1 | 19 | 2 | |
| Sewers, hand ¹ | 43 | 18.9 | 2.2 | 22.1 | 8 | 1 | |
| Tailors, dressmakers, and custom sewers ¹ | 58 | 18.9 | 2.2 | 22.1 | 11 | 1 | |
| Textile bleaching and dyeing machine operators and tenders ¹ Textile cutting machine setters, operators, and tenders ¹ | 37 38 | 6.8 19.2 | 2.0 1.7 | 19.7 17.1 | 2 7 | 1 | |
| Textile knitting and weaving machine setters, operators, and tenders ¹ | 70 | 20.4 | 1.7 | 16.1 | 14 | 1 | |
| Textile winding, twisting, and drawing out machine setters, operators, and tenders 1 | 90 | 21.4 | 2.2 | 21.6 | 19 | 2 | |
| Upholsterers ¹ | 58 | 15.0 | 3.3 | 32.9 | 9 | 2 | |
| All other textile, apparel, and furnishings workers ¹ | 95 | 20.5 | 2.0 | 20.4 | 19 | 2 | |
| Woodworkers | 409 | 11.0 | 3.7 | 36.8 | 45 | 15 | |
| Cabinetmakers and bench carpenters | 159 | 5.0 | 3.2 | 31.8 | 8 | 5 | |
| Furniture finishers ¹ | 45 | 9.1 | 4.0 | 39.7 | 4 1 | (²) | |
| Sawing machine setters, operators, and tenders, wood | 10 57 | 9.1 16.1 | 4.0 3.9 | 39.7 39.2 | 9 | (-) | |
| Woodworking machine setters, operators, and tenders, except sawing ¹ | 103 | 14.4 | 4.0 | 40.3 | 15 | 4 | |
| All other woodworkers ¹ | 35 | 12.3 | 4.0 | 40.3 | 4 | 1 | |
| Other production occupations | 3,293 | 16.3 | 2.2 | 22.0 | 538 | 72 | |
| Cementing and gluing machine operators and tenders ¹ | 36 | 15.1 | 2.4 | 23.5 | 5 | 1 | |
| Chemical processing machine setters, operators, and tenders | 100 61 | 15.1 15.1 | 2.4 2.4 | 23.5 23.5 | 15 | 2 1 | |
| Separating, filtering, clarifying, precipitating, and still machine setters, operators, | | | | | | | |
| and tenders ¹ Cleaning, washing, and metal pickling equipment operators and tenders ¹ | 39 | 15.1 | 2.4 | 23.5 | 6 | (2) | |
| Cleaning, wasning, and metal pickling equipment operators and tenders Cooling and freezing equipment operators and tenders | 20 7 | 15.1 13.9 | 2.4 1.7 | 23.5 17.5 | 3 1 | (2) | |
| Crushing, grinding, polishing, mixing, and blending workers | 202 | 9.9 | 2.2 | 21.8 | 20 | 4 | |
| Crushing, grinding, and polishing machine setters, operators, and tenders ¹ | 44 | 9.9 | 2.2 | 21.8 | 4 | 1 | |
| Grinding and polishing workers, hand ¹ | 49 109 | 9.9 9.9 | 2.2 2.2 | 21.8 21.8 | 5 11 | 1 2 | |
| Cutting workers | 115 | 18.7 | 1.8 | 17.8 | 22 | 2 | |
| Cutters and trimmers, hand ¹ | 32 83 | 18.7 18.7 | 1.8 1.8 | 17.8 17.8 | 6 16 | 1 | |
| Etchers and engravers ¹ | 15 | 13.2 | 2.5 | 25.0 | 2 | (2) | |
| Extruding, forming, pressing, and compacting machine setters, operators, and | | | | | | , , | |
| tenders ¹ | 73 | 16.1 | 2.3 | 23.0 | 12 | 2 | |
| rumace, kiin, oven, drier, and kettie operators and tenders! | 33 525 | 13.9 27.2 | 2.7 2.5 | 27.5 25.1 | 5 143 | 1 13 | |
| Helpers-Production workers! | | | | | | | |
| Helpers-Production workers ¹ | 602 | 15.1 | 2.2 | 22.1 | 91 | 13 | |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total | Re | eplacement i (Percent) | rate | Annual average replacement needs, 2000-10 | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------|---------------------------|--------------|-------------------------------------------|------------------|
| 2000 Matrix occupation | employ- ment, | ment, Total | | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Medical, dental, and ophthalmic laboratory workers | 88 | 7.3 | 2.7 | 27.1 | 6 | 2 |
| Dental laboratory technicians | | 7.3 | 2.7 | 27.1 | 3 | . 1 |
| Medical appliance technicians | | 7.3 | 2.7 | 27.1 | 1 | (²) |
| Ophthalmic laboratory technicians | | 7.3 | 2.7 | 27.1 | 2 | 1 |
| Molders, shapers, and casters, except metal and plastic 1 | | 15.1 14.9 | 2.6 2.2 | 26.1 22.0 | 6 56 | 1 8 |
| Painting workers | 195 | 16.2 | 2.2 | 22.4 | 32 | |
| Coating, painting, and spraying machine setters, operators, and tenders ¹ | 195 | 16.3 16.3 | 2.2 | 22.4 | 18 | 2 |
| Painters, transportation equipment ¹ | | 16.3 | 2.2 | 22.4 | 8 | - |
| Painting, coating, and decorating workers ¹ | 38 | 16.3 | 2.2 | 22.4 | 6 | |
| Paper goods machine setters, operators, and tenders ¹ | 123 | 14.2 | 2.0 | 19.5 | 18 | 2 |
| Photographic process workers and processing machine operators | 76 | 13.0 | 2.6 | 26.0 | 10 | 2 |
| Photographic process workers | 26 | 13.0 | 2.6 | 26.0 | 3 | • |
| Photographic processing machine operators | | 13.0 | 2.6 | 26.0 | 6 | 1 |
| Semiconductor processors | | 13.9 | 1.7 | 17.5 | 7 | , 2 . |
| Tire builders | I | 13.9 | 1.7 | 17.5 | 3 | (2) |
| All other production workers ¹ | 549 | 18.4 | 1.8 | 17.9 | 101 | 10 |
| ransportation and material moving occupations | 10,088 | 17.7 | 2.3 | 23.5 | 1,782 | 237 |
| Supervisors, transportation and material moving workers | 357 | 8.8 | 2.1 | 21.5 | 32 | |
| Aircraft cargo handling supervisors ¹ | | 8.8 | 2.1 | 21.5 | 1 1 | (2) |
| First-line supervisors/managers of helpers, laborers, and material movers, hand 1 First-line supervisors/managers of transportation and material-moving machine and | | 8.8 | 2.1 | 21.5 | 14 | 3 |
| vehicle operators ¹ | | 8.8 | 2.1 | 21.5 | 17 | 4 |
| Air transportation occupations | 166 | 4.9 | 2.9 | 28.6 | 8 | Į |
| Aircraft pilots and flight engineers | | 4.7 | 2.3 | 22.9 | 6 | 3 |
| Airline pilots, copilots, and flight engineers ¹ | | 4.7 | 2.3 | 22.9 | 5 | 2 |
| Commercial pilots ¹ | | 4.7 | 2.3 | 22.9 | 1 1 | $(^{2})$ |
| Air traffic controllers and airfield operations specialists | | 6.1 | 4.2 | 42.4 | 2 | ` ´ . |
| Air traffic controllers ¹ | | 6.1 | 4.2 | 42.4 | 2 | |
| Airfield operations specialists ¹ | 5 17 | 6.1 6.1 | 4.2 4.2 | 42.4 42.4 | (²) | (²) |
| | | | | | | 01 |
| Motor vehicle operators | | 14.1 19.7 | 1.5 0.8 | 15.4 8.1 | 599 3 | (²) |
| Bus drivers | | 13.0 | 2.5 | 25.4 | 87 | 1 |
| Bus drivers, school | | 13.0 | 2.5 | 25.4 | 63 | 12 |
| Bus drivers, transit and intercity | 185 | 13.0 | 2.5 | 25.4 | 24 | |
| Driver/sales workers and truck drivers | 3,268 | 13.7 | 1.4 | 13.7 | 448 | 4 |
| Driver/sales workers | | 13.7 | 1.4 | 13.7 | 55 | |
| Truck drivers, heavy and tractor-trailer | | 13.7 | 1.4 | 13.7 | 240 | 24 |
| Truck drivers, light or delivery services | 1,117 | 13.7 | 1.4 | 13.7 | 153 | 1: |
| Taxi drivers and chauffeurs All other motor vehicle operators ¹ | | 20.9 14.2 | 0.8 1.7 | 8.1 16.9 | 37 16 | |
| Rail transportation occupations | 115 | 9.4 | 4.5 | 44.6 | 11 | |
| Locomotive engineers and firers ¹ | | 9.4 | 4.5 | 44.6 | 3 | |
| Railroad brake, signal, and switch operators ¹ | 22 | 9.4 | 4.5 | 44.6 | 2 | |
| Railroad conductors and yardmasters ¹ | 45 | 9.4 | 4.5 | 44.6 | 4 | : |
| Rail yard engineers, dinkey operators, and hostlers | | 9.4 | 4.5 | 44.6 | (2) | (2) |
| All other rail transportation workers | | 9.4 | 4.5 | 44.6 | 1 | (2) |
| Water transportation occupations | | 7.7 | 3.4 | 34.1 | 5 | : |
| Sailors and marine oilers | | 7.7 | 3.4 | 34.1 | 2 | |
| Ship and boat captains and operators | | 7.8 | 3.4 | 34.0 | 2 | ,2, |
| Ship engineers | | 7.7 7.8 | 3.4 | 34.1 34.1 | (2) | (²) (²) |
| · | | | | | | . , |
| Related transportation occupations | 309 | 26.3 7.7 | 3.4 | 33.7 34.1 | (²) | (²) |
| Parking lot attendants | 117 | 14.2 | 1.7 | 16.9 | 17 | |
| Service station attendants | | 40.2 | 5.1 | 51.0 | 45 | 0 |
| Traffic technicians ¹ | 4 | 20.1 | 3.8 | 38.2 | 1 1 | (²) |

Table 11. Total and net replacement rates and annual average replacement needs, 2000-10 — Continued

| | Total employ- ment, | Re | placement r (Percent) | ate | Annual average replacement needs, 2000-10 | |
|---------------------------------------------------------------------|---------------------------|---------------|--------------------------|---------|-------------------------------------------|--------------------------------------|
| 2000 Matrix occupation | | Total, | Net, 20 | 000-10 | | |
| | 2000 | 1999- 2000 | Annual average | 10-year | Total | Net |
| Transportation inspectors | | 10.6 | 2.5 | 24.7 | 3 | 1 |
| All other related transportation workers ¹ | 46 | 20.1 | 3.8 | 38.2 | 9 | 2 |
| Material moving occupations | 4,833 | 22.0 | 2.9 | 29.3 | 1,063 | 141 |
| Cleaners of vehicles and equipment | 322 | 26.5 | 3.8 | 38.2 | 85 | 12 |
| Conveyor operators and tenders | | 12.6 | 2.9 | 28.5 | 8 | 2 |
| Crane and tower operators ¹ | 55 | 8.5 | 3.0 | 29.9 | 5 | 2 |
| Excavating and loading machine and dragline operators ¹ | | 6.2 | 3.0 | 29.7 | 5 | _ 2 |
| Hoist and winch operators ¹ | | 7.5 | 2.1 | 20.6 | 1 | (²) |
| Industrial truck and tractor operators | 635 | 14.4 | 1.4 | 13.9 | 91 | 9 |
| Laborers and freight, stock, and material movers, hand ¹ | 2,084 | 24.9 | 3.3 | 33.4 | 519 | 70 |
| Machine feeders and offbearers | 182 | 22.3 | 3.5 | 34.7 | 41 | 6 |
| Packers and packagers, hand ¹ | 1,091 | 22.1 | 2.5 | 25.5 | 242 | 28 |
| Pumping station operators | 32 | 9.6 | 2.8 | 28.1 | 3 | 1 |
| Gas compressor and gas pumping station operators | 7 | 9.6 | 2.8 | 28.1 | 1 | (²) (²) |
| Pump operators, except wellhead pumpers | 14 | 9.6 | 2.8 | 28.1 | 1 | $\binom{2}{2}$ |
| Wellhead pumpers | 12 | 9.6 | 2.8 | 28.1 | 1 | () |
| Refuse and recyclable material collectors ¹ | | 27.6 | 4.3 | 43.4 | 34 | 5 |
| Tank car, truck, and ship loaders | | 12.6 | 2.9 | 28.5 | 2 | 1 |
| All other material moving workers ¹ | 142 | 9.9 | 2.8 | 27.5 | 14 | 4 |

 $^{^{1}\,}$ One or more Current Population Survey (CPS) proxy occupations may be used to estimate CPS based data. See Chapter 2. $^{2}\,$ Less than 500